



Item No. 19 Town of Atherton

CITY COUNCIL STAFF REPORT – REGULAR AGENDA

TO: HONORABLE MAYOR AND CITY COUNCIL

FROM: EDWIN F. FLINT, CHIEF OF POLICE

DATE: DECEMBER 18, 2013

SUBJECT: FLEET MANAGEMENT

RECOMMENDATION

Request authorization to take the following fleet management actions:

- 1) Purchase two (2) 2014 Ford Police Interceptor sedans (one marked patrol vehicle, and one unmarked detective vehicle) including equipment and installation costs.
- 2) Convert an existing marked patrol vehicle to a K9 vehicle.
- 3) Auction four (4) surplus police vehicles through First Capitol Auction of Vallejo, CA.

BACKGROUND

In 2003, the Police Department purchased an unmarked Ford Crown Victoria Interceptor (AT-32) for use as an undercover detective vehicle. AT-32 is classified as an emergency vehicle as defined in the California Vehicle Code and equipped with a police radio, emergency lights and siren. AT-32 was recently involved in a traffic collision and sustained moderate front end damage. Staff obtained three estimates to repair the body damage, with the lowest bid coming in at \$2,500. According to current Kelly Bluebook estimates, a 2003 Ford Crown Victoria with 100,000 miles is worth approximately \$3,042.

The Police Department currently has only one K9 vehicle for its two (2) K9 Officers and their K9 partners. The K9 dog spends much of its time inside the patrol vehicle, which means that whether the K9 officer is at the station or out in the field, the vehicle's engine is usually running. Thus, if two K9 officers are sharing the same vehicle, that car could be running continuously for extended periods of time. When the sole department K9 vehicle goes in for repairs and/or service, both K9 dogs are essentially taken out of service until the vehicle is returned. A similar scenario applies for regular monthly K9 training for K9's and their handlers. If a K9 officer is away at training when the other K9 is scheduled to work, one K9 officer will be without a

vehicle. Lastly, we have learned firsthand that the risk of damage to a vehicle's interior increases when two K9s of the opposite sex share the same vehicle.

In addition to AT-32, the Police Department has a 1998 Chevrolet S-10 pick-up truck that is rarely used and is in need of new brakes. Additionally, AT-36 and AT-71 are high mileage patrol vehicles that have reached the end of their service life. It's in the Town's best interest to have a vendor come and pick up these vehicles and sell them at auction. The vendor charges for transportation of the vehicles and takes a percentage of the proceeds for their services.

ANALYSIS

AT-32 2003 Ford Crown Victoria (VIN#2FAFP74W63X140241- 110,000 miles): This vehicle is damaged and is due for replacement. With over 110,000 miles, it exceeds the police vehicle industry standards of 4 years or 75,000 miles. After having sustained recent body damage with repair estimates at a minimum of \$2,500, fixing the vehicle is not a viable option. Given the age and value of the vehicle (approximately \$3,000), its high mileage and cost of repairs, Staff recommends that we replace it with a new 2014 Ford Police Interceptor (unmarked) at a cost of \$23,453.75 plus tax and replacement and installation of new emergency equipment and radios (See attachments A, D-2, E, and F).

AT-72 (2009 Ford Crown Victoria- Vin# 2FAHP71V49X120521- 63,000 miles): Staff recommends that we convert this patrol vehicle into a K9 vehicle, and replace it with a new 2014 Ford Police Interceptor (marked) at a cost of \$23,453.75 plus tax and replacement and installation of new emergency and communications equipment, radios, and digital camera recording system (See attachments A, D-1, E, and F). The Police Department currently has a female K9. Obtaining a second K9 vehicle would ensure that the selection of our next K9 dog would not be limited to a specific gender. Furthermore, having a second K9 vehicle is an operational necessity which would allow for much greater flexibility in K9 deployment.

Staff recommends not replacing either the marked or unmarked vehicles with hybrid vehicles as they are not pursuit rated. We are currently under contract with the Redwood City Corp Yard, whose mechanics are familiar with and efficient in servicing Ford vehicles. Additionally, there are no mid-size California police Agencies that are replacing their current fleets with hybrid vehicles, an important factor for a smaller agency such as Atherton, who often seeks to piggy-back on larger orders for the purpose of saving money.

1998 Chevrolet S-10 pick-up (Vin# 1GCDT19X1WK182853- 19,317 miles): Since its purchase in 1998, the Chevrolet S-10 Pick-up truck has rarely been used, as is evidenced by its low mileage of 19,300. The truck has been stripped of its emergency and communications equipment (light bars, sirens, electrical cables, wires, and radio) and is ready for auction.

AT-36 2005 Ford Crown Victoria (Vin# 2FAFP71WX5X166350- 135,349 miles): AT-36 has exceeded the industry standard of 4 years and 75,000 miles. This vehicle was due for replacement during the FY 2012-2013 budget cycle, but was still needed because of mechanical/repair issues with other fleet vehicles.

AT-71 2008 Ford Crown Victoria (Vin# 2FAFP71V78X135391- 100,643 miles): AT-71 has exceeded the industry standard of 4 years and 75,000 miles. This vehicle was due for replacement during the FY 2012-2013 budget cycle, but was still needed because of mechanical/repair issues with other fleet vehicles.

Staff recommends that we have a vendor pick up the following vehicles for auction:

1) AT-32 2003 Ford Crown Victoria (Vin# 2FAFP74W63X140241-110,000 miles)
2) 1998 Chevrolet S-10 pick-up (Vin# 1GCDT19X1WK182853- 19,317 miles)
3) AT-36 2005 Ford Crown Victoria (Vin# 2FAFP71WX5X166350- 135,349 miles)
4) AT-71 2008 Ford Crown Victoria (Vin# 2FAFP71V78X135391- 100,643 miles)

The Town of Atherton has a contract agreement with First Capitol Auctions of Vallejo, CA, for disposal of the Town's out-of-service vehicles (see attachment C). In 2012, First Capital Auctioneers management provided staff with a current contract for auctioning Town owned surplus vehicles, which has been approved by the City Attorney, William Connors. The contract is valid for three years, with an option for a one year extension.

The agreement for commissions and transportation is as follows:

COMMISSION AND EXPENSES.

A. Commission (Selling Fees)

1. Motor Vehicles and Off Road Vehicles	7.5%
2. Miscellaneous Property (Non-motor or Off Road Vehicles)	20%
3. Non running vehicles	7.5%
4. State of California Vehicle Safety Inspection	No Charge
5. Smog Service	No Charge

B. Transportation Charges and Other Services

1. Standard Towing: Non-Op Units.	See low bed
2. Standard Towing: Running Vehicles (6-8 Vehicles)	\$85.00/Veh
3. Low Bed Trailer Service	\$85.00/Hr
4. Surplus Personal Property (Miscellaneous)	\$85.00/Hr

5. Auto Wash	No Charge
6. Minor De-Identification of County and City Unites	\$50.00/Veh
7. Exempt Plates: Processing "E" Plates	No Charge
8. Storage Fees	No Charge

In the event First Capitol Auction is unable to sell the vehicles, we will sell the vehicles to a salvage yard for any amount they are willing to pay.

Once sold, the vehicles will be itemized and removed from the Town's list of fixed assets and the funds will be placed in the equipment replacement fund.

Please see Attachment G for the current police department vehicle fleet (20 Vehicles including motorcycles). Please also see Attachment H, a forecasted list of what the fleet will look like when the above requested vehicles are auctioned (16 vehicles including motorcycles).

FISCAL IMPACT:

- 1) The total cost for two 2014 Police Ford Interceptor Sedans is as follows:

One (unmarked) Police Ford Interceptor Sedan to replace AT-32 (2003 Ford Crown Victoria Vin#2FAFP74W63X140241) - \$23,453.75 + \$5,273.47 for purchase and installation of communications and emergency equipment = \$28,727.22

One (marked) Police Ford Interceptor Sedan to replace (AT-72 Vin #2FAHP71V49X120521- the patrol vehicle being converted into a K9 vehicle)- \$23,453.75 + \$23,347.30 for purchase and installation of communications and emergency equipment = \$46,801.05. The complete cost for both vehicles (includes sales and tire tax and license) is \$75,528.27. It should be noted that while the total cost to outfit the marked police vehicle may appear to have increased, that is not the case. In years past, the police department received a Police Risk Management Grant from ABAG (Association of Bay Area Governments). This grant reimbursed the police department \$25,000 for in-car camera and computer equipment. This fiscal year, ABAG cancelled the grant with little notice. As a result, it costs the police department an additional \$11,091.02 to purchase the Data 911 Mobile Data System and Digital Video System (Attachment F).

The two 2014 Ford Police Interceptor sedans originate from Daly City Police Department's twelve (12) vehicle purchase of from Towne Ford of Redwood City. That bid was for 2013 Ford Police Interceptor Sedans. There were four bidders in this process. The attached bids are from Towne Ford, Serramonte Ford, San Leandro Ford and Livermore Ford. San Leandro Ford had the lowest price (\$21,185 per vehicle), narrowly

edging out Towne Ford by \$15 per vehicle. However, Towne Ford has outstanding customer service and is only two miles away, which would save a significant amount of money and staff time, versus taking vehicles to San Leandro. Additionally, by piggy backing onto Daly City PD's vehicle purchase from Towne Ford, Staff has been saved the additional work of going through the competitive bidding process.

It should be noted that shortly after Towne Ford of Redwood City completed the above mentioned bid, Ford stopped selling the 2013 model and began selling the 2014 model. As a result, Towne Ford honored the original Daly City Police bid and did not increase the price for the two 2014 Ford Police interceptors recently purchased during FY 2012/13. Towne Ford has agreed to honor PO #00000284 (Attachment A) for two 2014 Ford Police Interceptors, one marked vehicle and one unmarked.

- 2) The cost to convert vehicle (AT-72 Vin #2FAHP71V49X120521) into a second K9 Vehicle is \$5,091.75. The breakdown of these costs located on "Attachment B."
- 3) Per the contract language for the vehicle auction, the price for towing running vehicles is \$85.00 per vehicle, which means four vehicles will cost \$340.00 (will be paid from the vehicle replacement fund). There will also be undetermined monies returned to the Town for the full price of the auctioned vehicles, minus 7.5% commission.

After consulting with the Redwood City Corpyard personnel, Staff estimates the following price ranges for the vehicles to be auctioned:

1) AT-32 (2003 Ford Crown Victoria)	\$1,500 - \$2,500
2) 1998 Chevrolet S-10 pick-up	\$3,500 - \$5,000
3) AT-36 (2005 Ford Crown Victoria)	\$1,800 - \$3,500
4) AT-71 (2008 Ford Crown Victoria)	\$1,800 - \$3,500

Total cost for two 2014 Police Ford Interceptors and the conversion of an existing patrol vehicle into a K9 vehicle: \$80,620.02. Payment will come from the vehicle replacement fund.

As is reflected in the FY 2013/14 supplemental budget request, Staff originally anticipated the purchase of only one new vehicle for \$35,000. However, there were two key factors that convinced Staff to purchase two new vehicles instead of one. The first was the unforeseen damage to the detective vehicle, and the second was the opportunity to purchase two (2) 2014 vehicles at a 2013 price. Therefore, in addition to supplemental budget request #1, the monies to purchase two (2) new 2014 Ford Police Interceptors and to convert an existing patrol vehicle into a K9 vehicle will come from the following sources:

Fleet Management Expense Allocation Breakdown

35,000.00	101-40-53503-040	Trsfr to Equip Replacement Fund	Police
<u>45,620.02</u>	610-40-57005-040	Equip Replacement Fund- take from unreserved replacement fund balance	Police
<u>80,620.02</u>	Total		

ATTACHMENTS

Attachment A-Quote Redwood City Towne Ford for two Police Ford Interceptor sedans

Attachment B-Quote Priority 1 Public Safety Equipment Installation Inc. -K9 vehicle conversion

Attachment C-First Capitol Auction Inc. signed contract

Attachment D-Quote Priority 1 Public Safety Equipment Installation Inc.- emergency equipment installation.

Attachment E-Quote Metro Mobile- mobile radios for vehicles.

Attachment F- Quote for Hub Data 911 computer system and digital video system

Attachment G- Current Vehicle Fleet

Attachment H- Projected Vehicle Fleet

Attachment I- Vehicle Reference Sheet

ATTACHMENT A



PURCHASE ORDER
No. 00000284

VENDOR:

TOWNE FORD SALES
PO BOX 670
REDWOOD CITY, CA 94063-

SHIP TO:

Town of Atherton
91 Ashfield Rd
Atherton, CA 94027-

BILL TO:

Town of Atherton
91 Ashfield Rd
Atherton, CA 94027

VENDOR NO.	VENDOR PHONE NUMBER	TERMS	DATE	REQUIRED DELIVERY DATE			
01381	() -	0	04/17/2013				
SHIPPING INSTRUCTIONS							
FY 2013							
ITEM	QTY	U/M	DESCRIPTION / TASK	PRD CODE	ACCOUNT	UNIT PRICE	AMOUNT
1	2.00		2013 3.7L AWD Ford Interceptor		610-40-57005-040	21,300.0000	42,600.00
2	2.00		Sales Tax		610-40-57005-040	1,917.0000	3,834.00
3	2.00		License - Transfer and Service		610-40-57005-040	236.7500	473.50

SUBTOTAL: 46,907.50
TAX: 0.00
SHIPPING: 0.00

TOTAL: 46,907.50

TAXABLE: No
CONFIRMING: No

AUTHORIZED SIGNATURE

SPECIAL INSTRUCTIONS:

1/2 =

IMPORTANT: OUR ORDER NUMBER MUST APPEAR ON EVERY INVOICE AND PACKAGE

This order is given upon the representation and guaranty of the manufacturer or seller that no breach of any State or Federal Law or Regulation has occurred in connection with the manufacturing, processing, branding, labeling or transportation of the merchandise herein mentioned. If such breach occurs or is charged by any legally constituted State or Federal authority, the buyer shall be entitled to rescind the order and return the unused merchandise and shall also be held harmless by the manufacturer or seller against any penalty incurred and/or the cost of defense of any proceeding designed to penalize the buyer therefor.

Joe Wade

From: FGinotti@aol.com
Sent: Friday, December 06, 2013 3:52 PM
To: Joe Wade
Subject: 2014 Police Interceptors

Joe

Towne Ford will honor PO #00000284 for two 2014 police interceptors. One unit to be black/white and one unit to be undercover.

Total price for two units \$46907.50

Thank you

Frank Ginotti
Towne Ford Sales
650-562-2267 office



**Priority 1 Public Safety
Equipment Installation Inc.**

425 Harbor Blvd. Ste. 6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
11/8/2013	1290

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Lt. Joe Wade TEL: 650-688-6500 FAX: 650-323-1804

Vehicle#	Terms	Rep
Car 5	Net 30	Marc

Item	Description	Qty	Total
CL01	Cool K-9 rear A/C system	1	69.95T
EZE Cruiser C.V	Ray Allen K-9 insert	1	1,645.00T
BB01B	Ray Allen Water Bowl	1	0.00T
Tint	Tint rear 5 windows at 5% or 20% smoke	1	225.00
F3	Ray Allen K-9 Temp sensor and door pop system with pager	1	895.00T
Misc	Rear Door Shock	1	35.00T
Labor	Remove cage, prisoner seat and gunlocks from existing patrol car. Install K9 insert, rear door pop system, air conditioning tubing, gunlock in trunk, tint rear windows and decal vehicle with K9 lettering.	1	1,575.00
Decals	'K-9 Unit' & 'Keep Away' in Red and 'Police K-9' in White (3 inch tall)	1	150.00T
Freight	Freight	1	225.00T
Subtotal			\$4,819.95
Sales Tax (9.0%)			\$271.80
Total			\$5,091.75

AUCTION AGREEMENT

For

TOWN OF ATHERTON

91 ASHFIELD ROAD

ATHERTON, CA. 94027

ATTN: STEVE TYLER

Submitted by:

FIRST CAPITOL AUCTION INC.

50 SOLANO AVENUE

VALLEJO, CA 94590

PHONE: (707) 552-0739

FAX: (707) 552-8613

EMAIL: auction cap@aol.com

DATE: August 9, 2012

AUCTION AGREEMENT

FIRST CAPITOL AUCTION INC., now hereinafter referred to as ("Auctioneer") and the undersigned ("Seller") agree as follows:

1. AGENCY. Seller hereby appoints Auctioneer as its agent to conduct a Public Auction of personal property described below. Auctioneer shall be an independent contractor. Seller authorizes and confers upon Auctioneer the power to take all actions on its behalf necessary to complete the auction. Such as accepting cash or checks on behalf of Seller in payment for property sold, signing on behalf of Seller as the registered and/or legal owner of any motor vehicles sold to effect a transfer, and satisfying or compromising secured parties who hold or assert a lien on any Property sold at auction. Seller hereby agrees to sell the Property to the highest bidder, with no minimums, reservations, buy-backs or persons bidding for Seller. Absolutely under no circumstances whatsoever shall the Auctioneer or the staff assert a bid on behalf of an owner or consignor of equipment to this auction.
2. AUCTIONS AND PROPERTY. First Capitol Auction Inc conducts public auction about six to eight times a year at 50 Solano Avenue, City of Vallejo, State of California. None of the property may be sold before the auction without the written consent of both parties, in which case the sales proceeds shall be treated as part of the gross proceeds of the auction. All of the Property shall be at the auction at least one week prior to the auction and in the event of a failure of Seller to deliver said Property, or if Seller shall breach this contract, Seller agrees to pay the other costs as provided below and said commission based on market value of said property. First Capitol Auction, Inc. is a fully licensed auto dealer and is bonded with the State of California. Vehicles will not be offered at auction unless the Certificates of Ownership and all other documents necessary to affect a transfer of title for Motor Vehicles, Trailers and Towable Property are submitted to Auctioneer at least five (5) business days prior to the sale. All property submitted for auction shall be free and clear of any toxic waste and/or environmental hazards. If these are not environmentally safe, these items may incur additional fees or disposal costs.
3. First Capitol Auction Inc is in compliance with all State of California environmental requirements as well as in compliance with all current California Air Resource Board (CARB) requirements. For all CARB sales, you as the legal owner, must complete the "VIN Stop Request" form and submit it to CARB. The two (2) page "Out of State Sales Verification" forms should to be submitted to us upon delivery of the vehicle with "Selling Party's Information, Vehicle Information and Engine Information" filled out. We in turn complete the "Purchaser Information" at the time of the sale notifying the buyer the item(s)

4. SECURITY INTEREST. Seller hereby gives Auctioneer a security interest in the Property and Equipment listed herein and now owned and hereinafter acquired by Seller (including insurance) and in the sales proceeds, in order to secure any and all advances which may be made to or on behalf of the Seller by Auctioneer and to secure any and all other obligations that the Seller may owe Auctioneer arising out of or in connection with this Agreement, the Property, and or any other agreement, transaction, or Property involving Seller and Auctioneer. Auctioneer shall have all the rights of a secured creditor under the Uniform Commercial code and Seller agrees to execute a financing statement enabling Auctioneer to perfect this security interest as a first lien on the Property listed herein.

5. REPRESENTATION AND INDEMNITY BY SELLER. Seller represents and warrants that title to the Property is and will be at the time of the auction, free and clear of any and all liens, security interests, encumbrances, rights and claims other than those of Auctioneer pursuant to this Agreement, Seller further represents and warrants that Seller has used no other business name or address other than the names and addresses specified in this Agreement.

Auctioneer hereby indemnifies, defends and holds Seller harmless from and against any and all losses, costs, expenses, demands, claim, causes of action and liabilities (including without limitation, reasonable attorney's fees) (collectively "losses and liabilities") related directly or indirectly to, arising out of, or in connection with the performance of services by Auctioneer under this Agreement, caused in whole or in part by the willful misconduct or any negligent act or omission of the Auctioneer, any subcontractor, anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable, except where caused by the active negligence, sole negligence, or willful misconduct of Seller.

Seller hereby indemnifies, defends and holds Auctioneer harmless from and against any and all losses, costs, expenses, demands, claims, causes of action, and liabilities (including without limitation, reasonable attorney's fees) (collectively "losses and liabilities") arising out of the Seller's execution of its obligations under this Agreement, caused by Seller's active negligence, sole negligence, or willful misconduct.

First Capitol Auction, Inc. and its consignors will indemnify and hold harmless Selling agency, its boards, commissions, officers and employees in performance of services here under. First Capitol Auction, Inc. will provide comprehensive general liability insurance not less than \$1,000,000.

6. GENERAL PROVISIONS

1. Within fifteen (15) banking days after the auction date, Auctioneer shall present a full accounting of the sales proceeds and expenses, and shall, if requested, document the accounting by invoices and/or vouchers. With such accounting, Auctioneer shall present Seller with a check for all monies due from such action unless delayed by legal proceedings or inability of Auctioneer, through no fault of its own, to transfer title or to comply with the Uniform Commercial code or other laws. Auctioneer reserves the right to eliminate from settlement any property for which payment has not been made and Seller agrees to accept responsibility for reclaiming same wherever located. Auction may at their own discretion charge a 10% buyer's premium.

cannot be registered or operated in the State of California without being retrofitted to meet CARB requirements. The Auctioneer will submit the form back to the Seller for their records with payment.

4. COMMISSION AND EXPENSES.

A. Commission (Selling Fees)

1. Motor Vehicles and Off Road Vehicles	7.5%
2. Miscellaneous Property (Non-motor or Off Road Vehicles)	20%
3. Non running vehicles	7.5%
4. State of California Vehicle Safety Inspection	No Charge
5. Smog Service	No Charge

B. Transportation Charges an Other Services

1. Standard Towing: Non-Op Units.	See low bed
2. Standard Towing: Running Vehicles (6-8 Vehicles)	\$85.00/Veh
3. Low Bed Trailer Service	\$85.00/Hr
4. Surplus Personal Property (Miscellaneous)	\$85.00/Hr
5. Auto Wash	No Charge
6. Minor De-Identification of County and City Units	\$50.00/Veh
7. Exempt Plates: Processing "E" Plates	No Charge
8. Storage Fees	No Charge

C. Additional Services Provided to the Public

1. Free Color Sales Brochure
2. Free Permanent Bidder Program (encouraging return bidders)
3. Free Auction Sale Catalog (this is an important selling aid for the buyer)
4. Three (3) way to bid at First Capitol Auction Inc.; live, absentee or online bidding
5. First Capitol Auction Inc does not allow or sell any special privileges such as pay to cut in line. We feel this practice is discriminatory.
6. Free hospitality barbeque at all heavy equipment sales to encourage bidder registration and inspection.

2. In the event a dispute arises out of this agreement, the prevailing party shall be entitled to reasonable attorney's fees from the other party.

3. The duration of this contract shall be for a minimum of three (3) years with the option of a one (1) year extension.

First Capitol Auction Inc
50 Solano Avenue
Vallejo, Ca 94590

Town of Atherton
91 Ashfield Road
Atherton, Ca. 94027

By: *Janet Barringer*
Print: Janet Barringer
Title: Office manager
Date: 8/9/12

By: *[Signature]*
Print: Theresa DellaSanta
Title: City Manager
Date: 9-17-12



**Priority 1 Public Safety
Equipment Installation Inc.**

425 Harbor Blvd. Ste. 6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
11/8/2013	1292

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Lt. Joe Wade TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
Interceptor sedan	Net 30	Marc

Item	Description	Qty	Total
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	225.00T
05.0614HD	4 gang fuse block	2	28.56T
PB400	Setina Pushbumper	1	272.10T
ELUC2S010 W	Sound Off Hide-a-Way L.E.D, White	4	276.20T
ELUC2S010 B	Sound Off Hide-a-Way L.E.D, BLUE	2	138.10T
ELUC2S010 R	Sound Off Hide-a-Way L.E.D, RED	2	138.10T
ES100	Federal Signal Dynamax 100 watt siren speaker	1	180.00T
ESB-TAR11	Siren speaker bracket for 2011 Taurus and Charger	1	17.21T
UOP-VLR	Convert TM4 siren controller to Valor light bar configuration.	1	125.80T
VALR51-CAL-1	Federal Signal 51" Valor L.E.D light bar dual color	1	1,989.00T
331105	Federal Signal heavy duty arrowstick controller	1	168.95T
MBFT11RB	Whelen red / red mirror beams for 2013+ Police Interceptor Sedan	1	275.34T
EL3NS R	Mini 3 L.E.D, RED (trunk light)	1	50.96T
EL3NS B	Mini 3 L.E.D, BLUE (trunk light)	1	50.96T
29-983	Wrangle 200 amp relay / solenoid	1	88.50T
c-tsm-inse-p	Havis fold up trunk tray for 2013+ Police Interceptor Sedan	1	395.00T
FT3501RB	Laguna rear seat with ready buckle seats belts for 2013+ Police Interceptor Sedan	1	590.20T
14.0553	Able 2 three power outlet	1	18.28T
MB8	RG58 Coax antenna cable.	1	10.80T
CMUHF58	Mini UHF antenna connector.	1	3.50T
25.4802	Gunlock timer	1	32.92T
GK10301S1U	Setina partition mounted dual gun rack with T-Rail. One universal and one shotgun lock	1	350.35T
Subtotal			
Sales Tax (9.0%)			
Total			



**Priority 1 Public Safety
Equipment Installation Inc.**

425 Harbor Blvd. Ste. 6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
11/8/2013	1292

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Lt. Joe Wade TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
Interceptor sedan	Net 30	Marc

Item	Description	Qty	Total
10-S-RP	Partition with recess panel & hoizontal sliding window	1	636.09T
STNA 300	2 piece lower extension panel for partiton.	1	117.39T
CC-FDPI-HC	Troy 14" console with 2 wire pass through holes. Includes floor plate and face plates	1	325.00T
CM-UMNT-SA-D911	Troy U mount Data 911 computer mount with swing arm.	1	452.40T
wk0513its12	Steel window bars for 2013+ Ford Interceptor Sedan	1	194.09T
Toggle	On / off toggle switch and LED indicator	1	25.50T
C-ARM-101	Armrest	1	56.51T
AC-BH95	Troy dual external cup holder	1	48.60T
Decals	Black Roof Numbers	1	70.00T
Freight	Freight	1	260.00T
Labor	Labor to install eqmergency lighting equipment, gunlock system, prisoner seat & partition, computer, police radio, dual radar system and decal vehicle with Atherton Police decals.	1	2,450.00T
Subtotal			\$10,061.41
Sales Tax (9.0%)			\$905.53
Total			\$10,966.94



**Priority 1 Public Safety
Equipment Installation Inc.**

425 Harbor Blvd. Ste. 6
Belmont, CA 94002-4048
TEL: (650) 654-9900
FAX: (650) 654-9947

Estimate

Date	Estimate #
11/8/2013	1293

Name / Address
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

Attention
Lt. Joe Wade TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
Unmarked sedan	Net 30	Marc

Item	Description	Qty	Total
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	80.00T
05.0614HD	4 gang fuse block	1	14.28T
ESB-U	Universal bail bracket for Dynamax siren speaker.	1	17.21T
ES100	Federal Signal Dynamax 100 watt siren speaker	1	180.00T
ELUC2S010 W	Sound Off Hide-a-Way L.E.D, White	4	276.20T
EGHST2 J	Sound Off surface mount Ghost Light, RED/BLUE	2	191.24T
CM-708	Grill light brackets	2	43.20T
EGHST1 B	Sound Off bracket mount Ghost Light, BLUE	1	95.62T
EGHST1 R	Sound Off bracket mount Ghost light, RED	1	95.62T
EGHST1 J	Sound Off bracket mount Ghost Light, RED/BLUE	2	191.24T
ELUC2S010 R	Sound Off Hide-a-Way L.E.D, RED	2	138.10T
ELUC2S010 B	Sound Off Hide-a-Way L.E.D, BLUE	2	138.10T
U180K	Unitrol siren system. Includes 180K control switch, siren amp and 12 wire pig tail.	1	412.05T
UMCO30-15	Unitrol interface siren cable.	1	63.58T
Misc	Undercover switches	3	108.00T
MB8	RG58 Coax antenna cable.	1	10.80T
CMUHF58	Mini UHF antenna connector.	1	3.50T
Tint	Rear 5 window tint @ 20% smoke	1	225.00
Labor	Non Taxable Labor	1	1,350.00T
Freight	Freight	1	40.00T
Subtotal			\$3,673.74
Sales Tax (9.0%)			\$310.39
Total			\$3,984.13

www.metro-mobile.com

RADIOS - ATTACHMENT E



Sales Order # 35355

This quote valid for 30 days.

3549 Haven Ave, Suite A
Menlo Park, CA 94025-1070

Quote Date: 11/13/2013

phone 650-367-1992 | 800-383-2929
fax 650-367-1995

Sched Ship Date: 2 weeks

Bill To:
TOWN OF ATHERTON
ACCTS PAYABLE, POLICE DEPT
91 ASHFIELD RD
ATHERTON, CA 94027

Ship To:
Atherton Police Dept.
Joe Wade

PO #

Rep: SINGR
Singer@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
2	EQUIPMENT	Kenwood TK890BK9FMSH1 Remote Head Mobile Radio with KCT-18 Ignition Sense Kit	1,526.00	3,052.00T
1	WSCA	WSCA #02702 30% Discount (Kenwood Products Only)	-915.60	-915.60T
1	SERVICE-basic	Labor: assemble, program, and bench check only purchased radio unit(s)	250.00	250.00

Subtotal \$2,386.40
Sales Tax (9.0%) \$192.28
Total \$2,578.68

MMC Rep Signature

Date

Authorized Purchaser Signature

Date

Atherton PD		Data911	
Attn: Sgt. Sherman Hall	Address: 83 Ashfield Road	City, St, Zip: Atherton, CA 94027	Office No: 650-688-6500
Email: shall@ci.atherton.ca.us	Michael Mattal Regional Manager 916-543-4858 michael.mattal@data911.com Lisa Cayce Sales Account Manager Office 510-865-9100 x 107 Fax 510-865-9090 lisa.cayce@data911.com		
Quote Date: November 13, 2013		Quote Number: 114-2013-111313	

Qty	Part #	Description	Unit Price	Extended
M7 Mobile Data System				
1	D9-01-M7-CI722G-8G-64	Data911 M7 Mobile Data System 12.1" Color Touchscreen display, LED Backlight, XGA, 2 USB Ports, Internal stereo audio speakers Core i7 2.2 GHz processor, 8 GB RAM, 64/50 SSD Windows 7 Pro, Operating System (64 bit) Keyboard, back-lit, liquid resistant, with touch pad (USB) Power Control Module Standard Cable Kit (2m display cables and power input cable) Warranty: Three Years	\$5,638.29	\$5,638.29
Options and Upgrades:				
1	D9-09-0025	WiFi Module, 802.11a/b/g/n (requires antenna w/RP-SMA connector-not included)	\$76.57	\$76.57
1	CA-M7-9999B	Extended Cable Kit (6m display cables)	\$38.69	\$38.69
	9999-128	Upgrade to 128/100 Solid State Industrial Hard Drive	\$161.21	Optional
	D9-09-0023	M7 LVDS Expansion (CPU upgrade to allow for legacy Data911 display compatability)	\$60.45	Optional
	D9-09-0024	GPS Module (requires antenna w/SMA connector-not included)	\$88.66	Optional
	D9-08-7006	Ford Interceptor Utility Vehicle glove box CPU mount kit	\$56.40	Optional
	D9-08-7005	Ford Interceptor Sedan glove box CPU mount kit	\$56.40	Optional
Mobile Digital Video				
1	D9-DV-MDVRII	Data911 Mobile Digital Video System Mobile Digital Video Recorder Unit with cable kit Digital Zoom Video Camera with windshield camera mount (Sony EX20D) Self-Syncing Wireless microphone Digital Video Rear Seat Camera package (rear seat IR camera and cable kit) GPS Antenna-Magnetic Mount (choose white or black) 8GB CF Memory Card "MobileVid" Digital Video Client software license (per MDVS) "VidNet" Digital Video Server software license (per MDVS) Hardware Warranty: Three Years (*See Details below). Software Maintenance/Support per Data911 standard service agreement.	\$4,421.70	\$4,421.70
			Subtotal	\$10,175.25
1		Shipping	\$88.00	Included
		Tax (9%) Sales Tax not calculated on shipping, warranties or services		\$915.77
			Total Quote	\$11,091.02

Terms: Net 30.

Details:

Prices quoted valid for Thirty days.
 All orders subject to Data911 standard Cancellation/Return Policy, which may result in fees. Return of items may be subject to a 15% restocking fee.
 All Third-party items considered custom orders and cannot be cancelled or returned.
 Third-party HW and SW components sold subject to manufacturers' written warranties. No other warranties are expressed or implied by Data911.
 *Mobile Digital Video Factory Hardware Warranty: 3 years, this includes the MDVR Unit, cameras, cables, microphone & charging cradle.
 The factory warranty covers defects in materials and workmanship. It does not cover damage caused by misuse, abuse, improper maintenance, accident, or improper installation.
 Mobile Digital Video System has been quoted above for the vehicles along with DV server software licensing; a complete Mobile Digital Video project would incur add'l costs which would include but are not limited to server hw, implementation/configuration, training, project management, wireless network, etc.

Please issue Purchase Order to: Data911, 2021 Challenger Dr., Alameda, CA 94501
Fax to: 510-865-9090; Attention: Lisa Cayce, Sales Account Manager or email: lisa.cayce@data911.com

ATTACHMENT G

ATHERTON POLICE DEPARTMENT VEHICLES AS OF 11/20/2013

APD #	RWC CorpYard #	License Plate	Last four VIN	Date of Purchase	Mileage	Last Service
3	AT 71	E1307371	5391	12/12/2007	101,061	6/24/2013
3 (new)	AT 80	E1413531	1733	8/21/2013	191	n/a
4	AT 36	E1200543	6350	6/24/2005	135,349	2/11/2013
4 (new)	AT 81	E1413532	1734	8/21/2013	9	n/a
5	AT 72	E1320804	0521	12/4/2008	50,434	6/6/2013
6	AT 76	E1341936	1129	1/20/2010	10,874	8/20/2013
7	AT 78	E1374959	6651	4/3/2012	96,346	9/19/2013
8	AT 79	E1374960	5472	10/17/2006	12,322	8/13/2013
9	AT 77	E1350611	6651	5/19/2010	32,829	10/1/2013
SUV	AT 73	E1326309	3948	6/9/2009	48,905	9/20/2013
Chief	AT 75	6LHD079	1709	7/17/2009	58,000	4/29/2013
Lt.	AT 74	6LDK088	3151	5/26/2009	43,992	6/21/2013
Inv Sgt	AT 70	6BUF090	9551	9/18/2007	54,830	11/21/2013
Inv Det	AT 31	5BOK258	1704	12/9/2003	71,359	10/25/2013
Purple	AT 32	5BGB398	0241	2/20/2004	110,000	8/30/2012
Truck	AT 21	E997100	2853	2/24/1998	19,317	3/8/2013
MC1	2012 BMW R1200RT - P	3001665	1120	6/6/2012	3,858	9 16 2013
MC2	2013 BMW R1200RT-	3001736	1796	3/14/2013	567	6/29/2013
MC3	2002 BMW MC	E50A92	7518	1/23/2001	31,921	11/7/2013
MC5	2007 HONDA ST1300 P	92K81	0180	UTL	21,385	7/30/2013

PROJECTED ATHERTON POLICE DEPARTMENT VEHICLE FLEET

APD #	RWC CorpYard #	License Plate	Last four VIN	Date of Purchase	Mileage	Last Service
3 (new)	AT 80	E1413531	1733	8/21/2013	191	n/a
4 (new)	AT 81	E1413532	1734	8/21/2013	9	n/a
5	AT 72	E1320804	0521	12/4/2008	50,434	6/6/2013
6	AT 76	E1341936	1129	1/20/2010	10,874	8/20/2013
7	AT 78	E1374959	6651	4/3/2012	96,346	9/19/2013
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Chief	AT 75	6LHD079	1709	7/17/2009	58,000	4/29/2013
Lt.	AT 74	6LDK088	3151	5/26/2009	43,992	6/21/2013
Inv Sgt	AT 70	6BUF090	9551	9/18/2007	54,830	11/21/2013
Inv Det	AT 31	5BOK258	1704	12/9/2003	71,359	10/25/2013
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MC3	2002 BMW MC	E50A92	7518	1/23/2001	31,921	11/7/2013
MC5	2007 HONDA ST1300 P	92K81	0180	UTL	21,385	7/30/2013

Attachment I

Vehicle Reference Sheet

1) AT-32 2003 Ford Crown Victoria – Detective vehicle that recently sustained moderate body damage in collision-110,000 miles
2) 1998 Chevrolet S-10 pick-up -- needs new brakes and seldom used-19,317 miles
3) AT-36 2005 Ford Crown Victoria- high mileage patrol vehicle at end of service life- 135,349 miles
4) AT-71 2008 Ford Crown Victoria- high mileage patrol vehicle at end of service life- 100,643 miles
5) AT-72 2009 Ford Crown Victoria- to be converted into a K9 vehicle-63,087 miles