



Item No. 15 Town of Atherton

CITY COUNCIL STAFF REPORT – CONSENT AGENDA

**TO: HONORABLE MAYOR AND CITY COUNCIL
GEORGE RODERICKS, CITY MANAGER**

FROM: STEVEN MCCULLEY, CHIEF OF POLICE

DATE: JULY 17, 2019

**SUBJECT: AUTHORIZE THE PURCHASE OF 3 MARKED POLICE
MOTORCYCLES; AND DECLARE AS SURPLUS 4 MARKED
POLICE MOTORCYCLES AND AUTHORIZE THEIR AUCTION;
AUTHORIZE CITY MANAGER TO SIGN**

RECOMMENDATION

- 1) Authorize the purchase of three (3) marked 2019 BMW R1250 RT-P police motorcycles for a total cost of \$112,749.24, which includes sales tax, other extras and fees, emergency equipment, radio equipment, installation costs, and shipping.
- 2) Declare as surplus, and authorize their sale via auction, the following four (4) marked police motorcycles: 2007 Honda ST1300 P, 2012 BMW R1200 RT-P, 2013 BMW R1200 RT-P, and 2015 BMW R1200 RT-P.

BACKGROUND

The fleet of vehicles used by the Police Department is reviewed on a regular basis to identify those vehicles that need to be replaced due to mileage and wear. The Department has a vehicle replacement fund to which annual amounts are contributed such that when vehicles reach the end of their useful life, funds are available for their replacement.

ANALYSIS

The Town's motorcycle fleet currently consists of four motorcycles: (1) 2007 Honda Police Motorcycle, (1) 2012 BMW Police Motorcycle, one (1) 2013 BMW Police Motorcycle, and one (1) 2015 BMW Police Motorcycle. Three (3) of the motorcycles are used in active deployment, when functional. The Honda is used solely as a training unit. The Town has a very active and effective motorcycle enforcement program that primarily targets traffic enforcement along our major corridors and provides school traffic enforcement during school hours.

The general life expectancy of a police motorcycle is four (4) years and anywhere between 40,000 to 60,000 miles, depending on the age and mechanical condition of the motorcycle. The California

Highway Patrol (CHP) runs their BMW police motorcycles to the upper range of 60,000 miles before they were taken out of service, as high-speed freeway miles put less strain and wear on the motorcycles than the low speed stop-and-go usage of municipal policing.

The new 2019 BMW R1250 RT-P police motorcycles have mission-specific equipment and features. The motorcycles come fully equipped with optimized suspension and tires designed specifically for police service, electrically-adjustable windshield, adjustable seat height, adjustable brake, clutch and shift levers to allow a perfect rider fit regardless of the officer's size, locking integrated radio box with wiring ports and ground plane, integrated fairing-mounted speakers for radio & radar, accurate digital police speedometer with pace-lock display and VSS signal for moving radar, BMW/Code 3 three-tone siren system (wail/yelp/hyper-yelp), air horn, public address, radio rebroadcast and InterClear™ linkage to emergency LED light system, and LED cruise lights and alley lights. In addition, this newer BMW model has transitioned from a standard dry clutch to a newer, easy-access multi-plate self-energizing wet clutch, thus ensuring a much longer clutch life.

Internationally, BMW is the largest seller of motorcycles for law enforcement use with more than 80,000 BMW police motorcycles currently in use in more than 150 countries on five continents. In California, 201 police agencies use BMW police motorcycles. Since 2004, Long Beach BMW has sold over 1,200 BMW Police Motorcycles to over 70 police agencies in California.

Description of Surplus Vehicles

MC-1 2012 BMW R1200 RT-P motorcycle (VIN# WB1044000CZW21120 – 38,815 miles)

This motorcycle is in poor overall condition; but is used in active deployment. Due to its age, mileage, and mechanical condition, this vehicle has reached its service expectancy as a marked police motorcycle. Staff recommends this motorcycle be sold via auction upon the purchase of a new BMW police motorcycle. This recommendation is based on the overall condition of the motorcycle, the current value of the motorcycle, and the increasing cost of maintenance and repairs. A new marked 2019 BMW R1250 RT-P Police Motorcycle will replace this motorcycle at a total cost of \$37,583.08 (including tax, emergency and communications equipment, installation, and shipping (see attachment "A")).

MC-2 2013 BMW R1200 RT-P motorcycle (VIN# WB1044000DZW21796 – 38,263 miles)

This motorcycle is in poor overall condition; but is used in active deployment. Due to its age, mileage, and mechanical condition, this vehicle has reached its service expectancy as a marked police motorcycle. Staff recommends this motorcycle be sold via auction upon the purchase of a new BMW police motorcycle. This recommendation is based on the overall condition of the motorcycle, the current value of the motorcycle, and the increasing cost of maintenance and repairs. A new marked 2019 BMW R1250 RT-P Police Motorcycle will replace this motorcycle at a total cost of \$37,583.08 (including tax, emergency and communications equipment, installation, and shipping (see attachment "A")).

MC-6 2015 BMW R1200 RT-P motorcycle (VIN# WB10A1308FZ192526 – 57,231 miles)

This motorcycle is in poor overall condition; but is used in active deployment when functional. Due to its age, mileage, and mechanical condition, this vehicle has reached its service expectancy as a marked police motorcycle. This motorcycle is currently non-operational and needs an engine replacement, at an estimated cost of at least \$12,000. Staff recommends this motorcycle be sold via auction upon the purchase of a new BMW police motorcycle. This recommendation is based on the overall condition of the motorcycle and the current value of the motorcycle. A new marked 2019 BMW R1250 RT-P police motorcycle will replace this motorcycle at a total cost of \$37,583.08 (including tax, emergency and communications equipment, installation, and shipping (see attachment “A”)).

MC-5 2007 Honda ST1300 P motorcycle (VIN# JH2SC51727M500180 – 26,046 miles)

This motorcycle is in poor overall condition and is used solely for training when available. Due to its age, mileage, and mechanical condition, this vehicle has reached its service expectancy as a marked police motorcycle. Staff recommends this motorcycle be sold via auction. This recommendation is based on the overall condition of the motorcycle, the current value of the motorcycle, and the increasing cost of maintenance and repairs.

The Town had budgeted via the Equipment Replacement Fund for the replacement of two new police motorcycles. The intent was to replace the higher mileage BMW motorcycles. However, the Town received a generous donation of \$80,000 toward the purchase of two (2) new motorcycles. Therefore, at this time, staff is recommending that we use the donation toward the purchase of two (2) new motorcycles and replace the third motorcycle using Equipment Replacement Funds.

POLICY FOCUS

If approved, staff will use First Capitol Auction to auction off the following four (4) marked police motorcycles: 2007 Honda ST1300 P, 2012 BMW R1200 RT-P, 2013 BMW R1200 RT-P, and 2015 BMW R1200 RT-P.

FISCAL IMPACT

The cost of one (1) 2019 BMW R1250 RT-P police motorcycle is \$37,583.08 which includes sales tax, other extras and fees, emergency equipment, radio equipment, installation costs, and shipping. Therefore, three (3) 2019 BMW R1250 RT-P police motorcycles will cost \$112,749.24.

According to Kelley Blue Book, the current trade-in value of the 2007 Honda police motorcycle is \$2,740, the current trade-in value of the 2012 BMW Police Motorcycle is \$3,520, and the current trade-in value of the 2013 BMW police motorcycle is \$3,860. There is no current trade-in value listed for the 2015 BMW police motorcycle as it is non-operative and needs a new engine.

The Police Department has been informed by Long Beach BMW that more monies could be obtained by selling the police motorcycles via auction rather than by selling the police motorcycles via trade-in. Long Beach BMW has stated each police motorcycle is only worth about \$500 in trade-in value.

Due to age and condition, none of the equipment from the 2007 Honda police motorcycle, the 2012 BMW police motorcycle, the 2013 BMW police motorcycle, or the 2015 BMW police motorcycle will be used for the three (3) 2019 BMW RT-P police motorcycles. All new equipment will be used for the three (3) BMW R1250 RT-P police motorcycles. The Finance Director has confirmed the vehicle replacement fund (Account Number 610-40-57005-040) has sufficient funds to accommodate the purchase of the new motorcycles during the coming budget cycle, offset by the donation.

Donation funds in the amount of \$80,000 have been credited to the Equipment Replacement Fund for the purchase of 2 new motors. The remaining \$32,749.23 would also come from the Fund for the third motorcycle.

PUBLIC NOTICE

Public notification was achieved by posting the agenda, with this agenda item being listed, at least 72 hours prior to the meeting in print and electronically. Information about this item is also disseminated via the Town's electronic News Flash and Atherton Online. There are approximately 1,200 subscribers to the Town's electronic News Flash publications. Subscribers include residents as well as stakeholders – to include, but be not limited to, media outlets, school districts, Menlo Park Fire District, service providers (water, power, and sewer), and regional elected officials.

COMMISSION/COMMITTEE FEEDBACK/REFERRAL

This item ___ has or X has not been before a Town Committee or Commission.

- Audit/Finance Committee (meets every other month)
- Bicycle/Pedestrian Committee (meets as needed)
- Civic Center Advisory Committee (meets as needed)
- Environmental Programs Committee (meets every other month)
- Park and Recreation Committee (meets each month)
- Planning Commission (meets each month)
- Rail Committee (meets every other month)
- Transportation Committee (meets every other month)

ATTACHMENTS

- A. Vehicle cost breakdown for the 2019 BMW R1250 RT-P Police Motorcycle (each unit)
- B. Quote from BMW of Long Beach for the 2019 BMW R1250 RT-P Police Motorcycle (each unit)
- C. Quote from Metro Mobile for new radio equipment (total for all three units)

ATTACHMENT A

VEHICLE COST BREAKDOWN FOR 2019 BMW R 1250 RT-P POLICE MOTORCYCLE

Vehicle price	\$ 31,111.37 – Long Beach BMW
Freight / Shipping	\$ 300.00 – Long Beach BMW
Tax	\$ 2,885.67 – Long Beach BMW
Other Extras and Fees	\$ 118.50 – Long Beach BMW
Radio communication equipment	\$ 3,167.54 – Metro Mobile

Total- \$ 37,583.08

Buyers Order

LONG BEACH BMW MOTORCYCLES
 2125 E. SPRING STREET
 LONG BEACH, CA 90806
 562-426-1200

Salesperson Details
Name: CHARLES BERTHON

Buyer Information
TOWN OF ATHERTON 91 ASHFIELD ROAD ATHERTON, CA 94027 650-752-0500

N/U	Year	Make	Model	Stock #	VIN
New	2019	BMW	R 1250 RT-P	POLICE5	

Pricing Details	
Manufacturer Base Price	\$31,111.37
Freight & Dealer Prep	\$300.00
Unit Subtotal	\$31,411.37
Other Extras & Fees	\$118.50
Tax	\$2,885.67
Cash Price	\$34,415.54
Cash Down	\$34,415.54

_____	_____
Customer	Date
_____	_____
Dealer Representative	Date



Sales Order # 43278

This quote valid for 30 days.

1140 Old County Road, Ste A
Belmont, CA 94002

Quote Date: 7/9/2019

phone 650-367-1992 | 800-383-2929
fax 650-367-1995

Sched Ship Date: 2-4 weeks

Bill To:
TOWN OF ATHERTON
ACCTS PAYABLE, POLICE DEPT
91 ASHFIELD RD
ATHERTON, CA 94027

Ship To:
Atherton Police Dept
650-688-6500

PO #

Rep: PESSA
Pessah@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
3	PART	Kenwood NX5000 Series Mobile Radio -UHF Remote Mount for Motorcycle Operation	1,830.00	5,490.00T
3	WSCA	WSCA #02702 30% Discount (Kenwood Products Only)	-549.00	-1,647.00T
3	PVP MOT KIT	PVP Wireless Motor Kit -For 2019 BMW (NX 5000)	829.00	2,487.00T
3	ANTENNA	Antenna System -For BMW	159.00	477.00T
3	SERVICE	Labor: Install wireless motor kit, antenna System and program radio -all work must be performed at MMC	700.00	2,100.00

Subtotal \$8,907.00
Sales Tax (8.75%) \$595.61
Total \$9,502.61

MMC Rep Signature

Date

Authorized Purchaser Signature

Date