



May 4, 2017

Mr. George Rodericks
Town of Atherton
91 Ashfield Road
Atherton, CA 94027

Dear City Manager George Rodericks:

My name is Louie Pellegrini from Garden City Sanitation. Garden City is the exclusive garbage collection hauler/contractor for the City of San Jose in Zones A & C. Each week we service more than 165,000 residences within our service area.

We were selected from the San Jose City Council back in 2006 in a unanimous vote of 10-0 to be their new hauler after an extensive and lengthy bid process.

We have heard that as a result of the extension discussions with Recology, the Town may have a desire to consider looking at alternative options which could include collection or collection and processing of waste from your Town. If this is the case we would be very interested in initiating a dialogue with you and your Council to see if we could offer you an option for collection services going forward once your current contract expires.

We are very familiar with the services that you are presently receiving as we were one of the 4 bidders on your contract back in 2008 operating under the name of Bayside Environmental Services and Transfer (BEST). For your reference I have attached a few pages out of the SBMWA staff's report when the recommendation was made in 2008. In reviewing this I hope you will see that we had a very high rating for the entire process but we were not chosen due to our costs, which included a higher level of new rolling stock, something which our competitors did not, but which were later added and became part of a true up, after award.

Our goal would be to provide you with better services than you are presently receiving and we feel that we could save the ratepayers money at the same time. We would also expect to include some service enhancements which will further Atherton's excellent diversion record,

Please let us know if you would like to set up a meeting with you and your "Trash Rate" subcommittee to discuss this concept a bit deeper and potentially move onward to the next step.

Sincerely,

Louie Pellegrini
President Garden City Sanitation

CC Councilman Widmer
CC Councilman Wiest

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