



## Item No. 15 Town of Atherton

### **CITY COUNCIL STAFF REPORT – CONSENT AGENDA**

**TO: HONORABLE MAYOR AND CITY COUNCIL  
GEORGE RODERICKS, CITY MANAGER**

**FROM: JOE WADE, ACTING CHIEF OF POLICE**

**DATE: JULY 20, 2016**

**SUBJECT: AUTHORIZATION TO PURCHASE OF TWO NEW POLICE  
VEHICLES AS PART OF THE FY 2016/17 BUDGETED  
EQUIPMENT REPLACEMENT FUND**

#### **RECOMMENDATION**

Authorize the purchase of two new police vehicles as part of the FY 2016/17 budgeted equipment replacement fund.

#### **BACKGROUND**

As part of the FY 2016/17 Budget, staff included the purchase/replacement of two fleet pursuit-rated vehicles. The first was the replacement of an outfitted unmarked patrol vehicle and the second was the purchase of an outfitted SUV for the PD fleet. These vehicles will replace the brown unmarked Taurus and the patrol/supervisor SUV.

- AT-31 – 2003 Ford Taurus – Mileage 96,762
- AT-73 – 2009 Ford Expedition – Mileage 82,787

Over the past several years Ford stopped production of the Ford Crown Victoria for police use and the Ford Taurus Police Interceptor and the Ford Police Utility Explorer have taken over as the standard-bearers of police vehicles. The Ford Taurus Police Interceptor and the Ford Police Utility Explorer are the most widely used automobiles by law enforcement agencies throughout the United States and Canada. Both vehicles come standard with a high-performance 3.7-liter V-6 engine, and are equipped with an external oil-to-coolant heat exchanger to reduce engine oil temperatures, allowing the vehicles to idle for extended lengths of time without overheating. Both vehicles also have a performance handling package, heavy-duty shocks and suspension, and high-speed brake linings required for police emergency vehicles.

The police department currently has six (6) Ford Taurus Police Interceptors in the fleet. Since the Ford Police Utility Explorer shares many of the same engine and mechanical parts with the Ford Taurus Police Interceptor, the complexity of caring for the fleet is minimized.

Purchase of 2 new Police Vehicles

July 20, 2016

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## **ANALYSIS**

*AT-31 2003 Ford Taurus (VIN# 1FAFP55233G191704 – 96,762 miles) REPLACED with 2016 Ford Taurus.*

This vehicle is in poor overall condition. Since 2015, the Police Department has spent \$2,554.84 on repairs to this vehicle, including the installation of a new master brake cylinder, installation of a new serpentine belt, repairs to stop a transmission fluid leak, and a new crank seal to stop an engine oil leak. The vehicle is currently at Towne Ford awaiting front and rear brake repairs, a new intake manifold gasket, and a steering component repair for a total cost of \$4,440.85. These repairs have not been authorized. Staff recommends this vehicle, which has been used for undercover operations and by the Police Detective, be sent to auction after its emergency equipment is removed. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the increasing cost of repairs.

In addition to being used as the primary vehicle for the Police Detective, the vehicle is used for other details such as undercover operations and other police related details that require transportation to locations both in and out of San Mateo County (court, crime lab, training, etc.). Staff does not recommend replacing this vehicle with an SUV.

Unmarked police vehicles are not generally classified as high mileage vehicles. In fact, the general life expectancy of an unmarked police vehicle depends on the mechanical condition of the vehicle and how and where the vehicle was deployed. In this case, the 2003 Ford Taurus is in poor condition, and the cost to bring the vehicle to optimal running condition would exceed the total value of the vehicle. Staff recommends the purchase of the 2016 Ford Taurus Police Interceptor to replace AT-31 as the Police Detective's primary vehicle, at a total cost of \$30,452.28 (includes tax, emergency and communications equipment and installation (see attachments A and C)).

*2017 New Marked Ford Police Utility Explorer REPLACES/REALIGNED 2009 Ford Expedition*

The marked 2017 Ford Police Utility Explorer will be an additional patrol vehicle for police members to use for day to day operations. This vehicle will be used in place of the marked 2009 Ford Expedition. The purchase of this vehicle will allow the Police Department to remove the 2009 Ford Expedition from daily patrol operations and utilize it on a less demanding, as-needed basis as a pool vehicle, disaster response vehicle (ADAPT), School Resource Officer vehicle, and SWAT vehicle until its repair needs or mileage dictates it be removed from the fleet. Staff recommends that the 2017 Ford Police Utility Explorer be purchased for the Police Department's fleet, at a total cost of \$65,988.06 (includes tax, emergency and communications equipment and installation (see attachments B and C)).

## **POLICY FOCUS**

Staff will send the 2003 unmarked Ford Taurus to auction and replace it with one unmarked 2016 Ford Taurus Police Interceptor. Revenue from the auction will offset the cost of the new vehicle. If retained, it will require repairs in the amount of \$4,440.85 to keep the vehicle safely running. In

Purchase of 2 new Police Vehicles

July 20, 2016

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its current condition, the 2003 unmarked Ford Taurus is worth less than \$2,400 according to Kelley Blue Book. Staff will auction the 2003 Taurus with First Capitol Auction, Inc.

The 2009 Ford Expedition, with 82,787 current miles, is nearing the end of its usable patrol life and will need to be replaced within the next 12 months if it stays on active patrol. If replaced, the 2009 Ford Expedition could continue to be utilized off patrol as a pool vehicle, disaster response vehicle, School Resource Officer vehicle, and SWAT vehicle until it reaches the end of its useful life (mileage or repairs).

### **FISCAL IMPACT**

The cost of one (1) 2016 unmarked Ford Taurus Police Interceptor is \$30,452.28, which includes sales tax, tire tax, license, emergency equipment, and installation costs.

The cost of one (1) 2017 marked Ford Police Utility Explorer is \$65,988.06, which includes sales tax, tire tax, license, emergency equipment, and installation.

There are sufficient funds in the vehicle replacement fund to support the purchase authorized as part of the FY 2016/17 Budget - \$96,440.34.

### **PUBLIC NOTICE**

Public notification was achieved by posting the agenda, with this agenda item being listed, at least 72 hours prior to the meeting in print and electronically. Information about the project is also disseminated via the Town's electronic News Flash and Atherton Online. There are approximately 1,200 subscribers to the Town's electronic News Flash publications. Subscribers include residents as well as stakeholders – to include, but be not limited to, media outlets, school districts, Menlo Park Fire District, service providers (water, power, and sewer), and regional elected officials.

### **ATTACHMENTS**

- A. Cost breakdown for the 2016 Ford Taurus Police Interceptor
- B. Cost breakdown for the 2017 Ford Police Utility Explorer
- C. Quote from Towne Ford for the 2016 Ford Taurus Police Interceptor
- D. Quote from Towne Ford for the 2017 Ford Police Utility Explorer
- E. Quote from Data 911 for a new computer system for the 2017 Ford Explorer
- F. Quote from Metro Mobile for new radios for both vehicles
- G. Quote from Priority 1 for set-up of the 2017 Ford Police Utility Explorer
- H. Quote from Priority 1 for set-up of the 2016 Ford Taurus Police Interceptor
- I. Quote from Stalker Radar for a new radar system for the 2017 Ford Explorer
- J. Staff Report for auction agreement with First Capitol Auction, Inc.
- K. Auction Services Agreement with First Capitol Auction, Inc.

**ATTACHMENT A**

VEHICLE COST BREAKDOWN FOR 2016 FORD TAURUS POLICE INTERCEPTOR

2016 FORD TAURUS POLICE INTERCEPTOR TO REPLACE AT-31 2003 Ford Taurus  
(VIN# 1FAFP55233G191704)

Vehicle price	\$23,240.00 - Towne Ford
Tax	\$2,091.60
Tire Tax	\$8.75
Emergency equipment installation	\$3,859.22 - Priority One
Radio communication equipment	\$1,252.71 - Metro Mobile
	<u>Total-</u> \$30,452.28

\*It is noted the quote for Radio Communication Equipment is ½ the cost of the total quote of \$2,505.42 from Metro Mobile. Attachment B contains the other portion of the total quote.

**ATTACHMENT B**

VEHICLE COST BREAKDOWN FOR 2017 FORD POLICE UTILITY EXPLORER

2017 FORD POLICE UTILITY EXPLORER (new vehicle):

Vehicle price	\$32,350.00 - Towne Ford
Tax	\$2,911.50
Tire Tax	\$8.75
Emergency equipment installation	\$15,201.08 - Priority One
Radio communication equipment	\$1,252.71 - Metro Mobile
Radar equipment	\$2,444.16 - Stalker
Computer Equipment	\$11,819.86 - Data 911
	<u>Total-</u> \$65,988.06

\*It is noted the quote for Radio Communication Equipment is ½ the cost of the total quote of \$2,505.42 from Metro Mobile. Attachment A contains the other portion of the total quote.

CNGP530

VEHICLE ORDER CONFIRMATION

06/06/16 12:17:16

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Dealer: F72111

Page: 1 of 2

2016 TAURUS

Order No: 9000 Priority: G4 Ord FIN: QC608 Order Type: 5B Price Level: 650  
Ord Code: 500A Cust/Flt Name: TOWN ATHERTON PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
P2M	AWD INTERCEPTOR	\$29085	\$27486.00	43B	KEYED ALIKE B	\$50 \$49.00
LK	DARK BLUE			51G	GRILL LAMP WIRE	50 49.00
C	CLOTH/CLOTH	NC	NC	53M	SYNC SYSTEM	295 280.00
W	BLACK			549	MAN MIR W/HEAT	60 58.00
500A	EQUIP GRP			642	18" PAINTED WHL	465 442.00
99K	.3.7L TIVCT V6	NC	NC	661	FRNT HDLAMP PKG	895 850.00
44J	.6-SPD AUTO TRAN	NC	NC	67C	FRT MNT PLT DEL	NC NC
	CA BOARD FEES	NC	.65	68C	HMI W/SYNC 4.2"	NC NC
12P	INT UPGRADE PKG	380	361.00			
	.CARPET FLR COV				TOTAL BASE AND OPTIONS	32545 28689.75
	.FLOOR MATS				TOTAL	32545 28689.75
	FRT LICENSE BKT	NC	NC		*THIS IS NOT AN INVOICE*	
19D	BADGE DELETE	NC	NC			
20P	NOISE SUP BONDS	95	90.00		* MORE ORDER INFO NEXT PAGE *	
422	CALIF EMISSIONS	NC	NC		F8=Next	
	F1=Help				F3/F12=Veh Ord Menu	
					F2=Return to Order	

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VEHICLE ORDER CONFIRMATION

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Dealer: F72111

Page: 2 of 2

2016 TAURUS

Order No: 9000 Priority: G4 Ord FIN: QC608 Order Type: 5B Price Level: 650  
Ord Code: 500A Cust/Flt Name: TOWN ATHERTON PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
76R	REV SENSING SYS	\$295	\$280.00			
77B	MIRROR W/CAMERA	NC	NC			
	SP DLR ACCT ADJ		(1271.00)			
	SP FLT ACCT CR		(871.00)			
	FUEL CHARGE		4.10			
B4A	NET INV FLT OPT	NC	7.00			
	PRICED DORA	NC	NC			
	DEST AND DELIV	875	875.00			
	TOTAL BASE AND OPTIONS	32545	28689.75			
	TOTAL	32545	28689.75			
	*THIS IS NOT AN INVOICE*					

#23,240.00  
2091.60 9%  
8.95 fine tax  
-----  
\$25,340.35 total

F7=Prev  
F3/F12=Veh Ord Menu

F1=Help F2=Return to Order  
F4=Submit F5=Add to Library  
S099 - PRESS F4 TO SUBMIT  
fmcdealr@TowneFleet05  
Jun 6, 2016 9:17:33 AM

QC07851

CNGP530

VEHICLE ORDER CONFIRMATION

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Dealer: F72111

2017 EXPLORER 4-DOOR

Page: 1 of 2

Order No: 9000 Priority: G4 Ord FIN: QC608 Order Type: 5B Price Level: 725

Ord Code: 500A Cust/Flt Name: TOWN ATHERTON PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
K8A	4DR AWD POLICE	\$31510	\$30407.00	21P	WIRING KIT-RR	\$130 \$123.00
	.112.6" WB			422	CALIF EMISSIONS	NC NC
G1	SHADOW BLACK			43D	COURTESY DISABL	20 19.00
9	CLTH BKTS/VNL R			47A	ENGINE IDLE	260 248.00
W	EBONY BLACK			47C	WIRING KIT-FRT	105 100.00
500A	EQUIP GRP			51Z	DUAL SPOT LAMPS	350 334.00
	.PREM SINGLE CD			549	PWR MIRR HTD	60 58.00
99R	.3.7L V6 TIVCT	NC	NC	55D	SCUFF GUARDS	90 86.00
44C	.6-SPD AUTO TRAN	NC	NC			
53M	SYNC SYSTEM	295	280.00		TOTAL BASE AND OPTIONS	39915 35822.75
	CA BOARD FEES	NC	.65		TOTAL	39915 35822.75
17T	CARGO DOME LAMP	50	49.00		*THIS IS NOT AN INVOICE*	
18W	RR WINDOW DEL	25	24.00			
18X	100 WATT SIREN	300	285.00		* MORE ORDER INFO NEXT PAGE *	
21L	FRONT AUX LIGHT	550	524.00		F8=Next	
	F1=Help		F2=Return to Order		F3/F12=Veh Ord Menu	

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VEHICLE ORDER CONFIRMATION

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Dealer: F72111

2017 EXPLORER 4-DOOR

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Order No: 9000 Priority: G4 Ord FIN: QC608 Order Type: 5B Price Level: 725

Ord Code: 500A Cust/Flt Name: TOWN ATHERTON PO Number:

		RETAIL	DLR INV		RETAIL	DLR INV
59B	KEY CODE B	\$50	\$49.00		PRICED DORA	NC NC
60R	NOISE SUPPRESS	100	95.00		DEST AND DELIV	945 945.00
63B	SD MARKER LGHTS	290	276.00			
66A	FRONT HDLMP PKG	850	809.00		TOTAL BASE AND OPTIONS	39915 35822.75
	.GRILL WIRING				TOTAL	39915 35822.75
66C	REAR LIGHT PKG	455	433.00		*THIS IS NOT AN INVOICE*	
68G	RR DR/LK INOP	35	33.00			
76R	REVERSE SENSING	275	261.00			
87R	RR VIEW MIR/CAM	NC	NC			
90E	LH/RH PNLS III	3170	3012.00			
153	FRT LICENSE BKT	NC	NC			
	SP DLR ACCT ADJ		(1566.00)			
	SP FLT ACCT CR		(1073.00)			
	FUEL CHARGE		4.10			
B4A	NET INV FLT OPT	NC	7.00			

F1=Help

F2=Return to Order

F7=Prev

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

fmcdealr@TowneFleet05

Jun 6, 2016 9:13:39 AM

*Handwritten notes:*  
 \$32,350.00  
 2911.50 9%  
 8.25 tire tax

*Handwritten notes:*  
 \*35,270.25 total  
 including painted doors and  
 new paint



2021 Challenger Dr.  
Alameda, Ca. 94501

Quote Number:	114983
Printed Date:	06/02/2016
Ship Method:	
Assigned To:	Michael Mattal

**Invoice to:**

Sherman Hall  
Atherton, Town of (CA)  
91 Ashfield Road  
Atherton CA 94027  
United States

**Deliver to:**

Sherman Hall  
Atherton, Town of (CA)  
91 Ashfield Road  
Atherton CA 94027  
United States

Qty	Part Number	Item Description	Unit Price	Ext Price
1.0000	M7S30130	M7 System; Core i7 Processor, 8GB RAM, 12.1 Capacitive Touchscreen (1600 NIT) Display, Standard Keyboard, 36 Month Warranty <i>Expansion: WiFi, GPS Storage: 128GB SSD Operating System: Windows 7 (64 BIT) Mount: FIU Glove Box</i>	\$5,698.0000	\$5,698.00
1.0000	AT99999	Panorama Sharkee Antenna P/N IN1881	\$260.0000	\$260.00
1.0000	VXS12002	Verus Solo System; Standard Two Camera Package (3150), 900Mhz Wireless Mic, Wired Mic, 36 Month Warranty Combo Antenna (IN-2090) included Substitute BX1 body worn camera for standard wireless mic-exclude WiMic Receiver on Verus box.	\$4,796.0000	\$4,796.00
1.0000	SH00005	Shipping (sales tax not calculated on shipping) <i>For Product: Video System Method: Ground</i>	\$39.0000	\$39.00
1.0000	SH00006	Shipping (sales tax not calculated on shipping) <i>For Product: Data System Method: Ground</i>	\$59.0000	\$59.00

**Subtotal \$10,852.00**

USA: CA; San Mateo County 3  
@ 9% \$967.86

Not rated @ 0% \$0.00

**Total \$11,819.86**

Paid to date \$0.00

Remit Purchase Order To:  
Data911  
2021 Challenger Dr.  
Alameda, Ca. 94501  
sales@data911.com  
F: (510) 865-9090

*Pricing subject to prepayment or credit approval*





**Sales Order # 38165**

**This quote valid for 30 days.**

1140 Old County Road, Ste A  
Belmont, CA 94002

Quote Date: 5/31/2016

phone **650-367-1992** | **800-383-2929**  
fax **650-367-1995**

Sched Ship Date: 2 weeks

Bill To:  
TOWN OF ATHERTON  
ACCTS PAYABLE, POLICE DEPT  
91 ASHFIELD RD  
ATHERTON, CA 94027

Ship To:  
Atherton Police Dept  
Anthony Kockler  
650-688-6500  
650-752-0506

PO #

Rep: SINGR  
Singer@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
2	EQUIPMENT	Kenwood TK890BK9FMSH1 Remote Mount Mobile Radio -Includes L-846 Factory Assembly Code and KCT-18 Ignition Sense Kit	1,526.00	3,052.00T
2	WSCA	WSCA #02702 30% Discount (Kenwood Products Only)	-457.00	-914.00T
2	SERVICE-basic	Labor: assemble, program, and bench check TK890	75.00	150.00
1	SHIPPING	Shipping	25.00	25.00

Subtotal \$2,313.00  
Sales Tax (9.0%) \$192.42  
**Total \$2,505.42**

\_\_\_\_\_  
MMC Rep Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Purchaser Signature

\_\_\_\_\_  
Date



**Priority 1 Public Safety  
Equipment Installation Inc.**

FAX: (650) 654-9947  
425 Harbor Blvd. Ste. 6  
Belmont, CA 94002-4048

**Estimate**

Date	Estimate #
5/31/2016	1954

<b>Name / Address</b>
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

<b>Attention</b>
Lt. Joe Wade Erica Johnson TEL: 650-323-8471 FAX: 650-323-1804

<b>Vehicle#</b>	<b>Terms</b>	<b>Rep</b>
Interceptor Utility	Net 30	Marc

Item	Description	Qty	Total
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	550.00T
BK2019ITU16	Setina aluminum pushbumper, standard install for 2016	1	805.00T
	Interceptor Utility w/ Whelen ION LED's. Driver's side RED and passenger side BLUE		
05.0614HD	4 gang fuse block	2	38.10T
02-805	150 amp resettable braker	1	60.00T
VALR44S-CAL1	Federal Signal dual color (Red/White & Blue/White) 44" Valor L.E.D. light bar with red and blue steady burn hot feet.	1	2,250.00T
UTM4	Unitrol lights / siren / PA controller.	1	810.00T
UOP-VLR	Convert TM4 siren controller to Valor light bar configuration.	1	125.80T
C-1800	Havis Shield 18" console	1	207.52T
331105	Federal Signal heavy duty arrowstick controller	1	197.47T
AC-BH95	Troy dual external cup holder	1	48.60T
trab4703	Low Profile 470 antenna Blk	1	28.02T
C-ARM-101	Armrest	1	66.78T
MB8U	RG58 Coax antenna cable.	1	14.00T
CMUHF58	Mini UHF antenna connector.	1	3.50T
ac-MCM1	Troy mic bracket and holder	1	13.50T
PK0228ITU12TMSCA	Setina 10VS C2 Tall Man Recessed Panel Coated Polycarbonate with slotted poly window security screen for Ford Utility	1	802.30T
GK10301S1U	Setina partition mounted dual gun rack with T-Rail. One universal and one shotgun lock	1	377.05T
ELUC2S010 R	Sound Off Hide-a-Way L.E.D, RED	1	75.00T
ELUC2S010 B	Sound Off Hide-a-Way L.E.D, BLUE	1	75.00T
<b>Subtotal</b>			
<b>Sales Tax (9.0%)</b>			
<b>Total</b>			



**Priority 1 Public Safety  
Equipment Installation Inc.**

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425 Harbor Blvd. Ste. 6  
Belmont, CA 94002-4048

**Estimate**

Date	Estimate #
5/31/2016	1954

<b>Name / Address</b>
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

<b>Attention</b>
Lt. Joe Wade Erica Johnson TEL: 650-323-8471 FAX: 650-323-1804

<b>Vehicle#</b>	<b>Terms</b>	<b>Rep</b>
Interceptor Utility	Net 30	Marc

Item	Description	Qty	Total
ETULT12W	Sound 12" L.E.D Utility strip light. White housing/white L.E.D's	1	44.95T
29-983	Wrangle 200 amp relay / solenoid	1	88.50T
WK0514ITU12	Steel Window Bars for 2013+ Ford Interceptor Utility	1	197.50T
EGHST1 R-12	Sound Off bracket mount Ghost light, RED (driver side window bars)	1	100.00T
EGHST1 B-12	Sound Off bracket mount Ghost Light, BLUE (passenger side window bars)	1	100.00T
ULF44	Whelen four outlet, four channel L.E.D flasher	1	70.47T
FE4502RB	Laguna Ready Buckle rear hard seat for 2012 Ford Utility.	1	1,090.70T
CM-732	Custom upper D&R Bar	1	125.00T
933-0092A	D&R Sub-Frame used with Laguna Ready Buckle Seat System	1	300.00T
933-0683A	D&R Single Drawer Cabinet Used with Laguna Ready Buckle Seat System	1	1,400.00T
Decals	Atherton roof numbers	1	100.00T
C-MM-204	back bracket for Data 911 monitor mount.	1	27.30T
C-MM-301	Monitor Base Adapter Bracket	1	24.66T
C-SM-SA-1	Swing arm for keyboard mount	1	88.45T
C-DMM-123	Dash monitor mount base for 2013-14 Utility	1	211.77T
48009	Rigid 'A-Series' High Power Cool White	2	164.00T
48010	Rigid 'A-Series' Red	1	82.00T
Toggle	On / off toggle switch.	1	8.50T
25.4802	Gunlock timer	1	34.14T
Freight	Freight	1	480.00

<b>Subtotal</b>
<b>Sales Tax (9.0%)</b>
<b>Total</b>



**Priority 1 Public Safety  
Equipment Installation Inc.**

FAX: (650) 654-9947  
425 Harbor Blvd. Ste. 6  
Belmont, CA 94002-4048

# Estimate

Date	Estimate #
5/31/2016	1954

<b>Name / Address</b>
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

<b>Attention</b>
Lt. Joe Wade Erica Johnson TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
Interceptor Utility	Net 30	Marc

Item	Description	Qty	Total
Labor	Install and wire emergency equipment and decal vehicle with Atherton Police Graphics	1	2,700.00T
<b>Subtotal</b>			\$13,985.58
<b>Sales Tax (9.0%)</b>			\$1,215.50
<b>Total</b>			\$15,201.08



**Priority 1 Public Safety  
Equipment Installation Inc.**

FAX: (650) 654-9947  
425 Harbor Blvd. Ste. 6  
Belmont, CA 94002-4048

# Estimate

Date	Estimate #
6/1/2016	1955

<b>Name / Address</b>
Atherton Police Dept 83 Ashfield Road Atherton, CA 94027

<b>Attention</b>
Lt. Joe Wade Erica Johnson TEL: 650-323-8471 FAX: 650-323-1804

Vehicle#	Terms	Rep
Unmarked	Net 30	Marc

Item	Description	Qty	Total
PRI-KIT	Wire harness-Relays, diodes, connectors, hardware etc.	1	150.00T
05.0614HD	4 gang fuse block	1	19.55T
EGHST2 R-12	Sound Off surface mount Ghost Light, RED (grille)	1	100.00T
EGHST2 B-12	Sound Off surface mount Ghost Light, BLUE (grille)	1	100.00T
EGHST1 J-12	Sound Off bracket mount Ghost Light, RED/BLUE (deck)	2	200.00T
ELUC2S010 R	Sound Off Hide-a-Way L.E.D, RED	2	150.00T
ELUC2S010 B	Sound Off Hide-a-Way L.E.D, BLUE	2	150.00T
U180K	Unitrol siren system. Includes 180K control switch, siren amp and 12 wire pig tail.	1	616.68T
UMCO29	Unitrol pig tail plug	1	40.78T
Misc	Undercover switches	1	30.00T
MB8U	RG58 Coax antenna cable.	1	14.00T
CMUHF58	Mini UHF antenna connector.	1	3.50T
Tint	Tint rear windows at 20%	1	250.00
Freight	Freight	1	40.00
Labor	Install and wire undercover emergency equipment	1	1,700.00T
<b>Subtotal</b>			\$3,564.51
<b>Sales Tax (9.0%)</b>			\$294.71
<b>Total</b>			\$3,859.22



applied concepts, inc.

2609 Technology Dr.  
Plano, TX 75074  
Phone: 972-398-3780  
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Inside Sales Partner: Mike Scaglione  
972-801-4856

QUOTE  
# 2001755

Page 1 of 1

Date: 06/02/16

Reg Sales Mgr: Brian Wong  
310-429-0519

Effective From : 06/02/2016

Valid Through: 08/31/2016

Lead Time: 21 working days

<b>Bill To:</b> Atherton Police Dept 83 Ashfield Road Atherton, CA 94027-3897	<b>Customer ID:</b> 940251  Accounts Payable	<b>Ship To:</b> Atherton Police Dept 83 Ashfield Rd Atherton, CA 94027-3800	<i>UPS Ground</i>  Sergeant Anthony Kockler
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Grp	Qty	Package	Description	Wrnty/Mo	Price	Ext Price
1	1	805-0022-00	Dual - 2 Antenna Radar System	36	\$1,995.00	\$1,995.00

Ln	Qty	Part Number	Description	Price	Ext Price
1	1	200-0998-00	Dual Enhanced Counting Unit, 1.5 PCB		\$0.00
2	1	200-0996-00	Dual Modular Display		\$0.00
3	2	200-0326-35	Dual Ka-band Antenna		\$0.00
4	1	200-0920-00	Dual SL Remote Control w/Screw Latch		\$0.00
5	1	200-0769-00	25 MPH/40 KPH KA Tuning Fork		\$0.00
6	1	200-0770-00	40 MPH/64 KPH KA Tuning Fork		\$0.00
10	1	200-0648-00	Display Sun Shield		\$0.00
11	1	155-2055-08	Antenna Cable, 8 Ft		\$0.00
12	1	155-2055-20	Antenna Cable, 20 Ft		\$0.00
13	1	155-2283-50*	CAN/VSS Power Cable		\$0.00
14	1	200-0820-00	Dual Manual Kit		\$0.00
15	1	035-0361-00	Shipping Container, Dash Mounted Radar		\$0.00
16	1	060-1000-36	36 Month Warranty		\$0.00
17	1	200-1062-00	FI SUV Dash Antenna Mount, Ka Band	\$69.00	\$69.00
18	1	200-1065-00	Ford SUV/Sedan Dash Unit Mount	\$53.00	\$53.00
19	1	200-1064-00	FI SUV Rear Antenna Mount, Ka Band	\$41.00	\$41.00
20	1	155-2211-00	Remote Display Interconnect Cable	\$66.00	\$66.00

<b>Group Total</b>					\$2,224.00
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Product	\$2,224.00	Sub-Total:	\$2,224.00
Discount	\$0.00	Sales Tax 9%	\$200.16
Payment Terms: Net 30 days		Shipping & Handling:	\$20.00
		<b>Total:</b>	<b>\$2,444.16</b>

2017 Ford Explorer Police Utility



## Town of

### CITY COUNCIL STAFF REPORT

**TO:** HONORABLE MAYOR AND CITY COUNCIL  
GEORGE RODERICKS, CITY MANAGER

**FROM:** JOSEPH WADE, ACTING CHIEF OF POLICE

**DATE:** FOR THE MEETING OF JULY 20, 2016

**SUBJECT:** AUCTION AGREEMENT WITH FIRST CAPITOL AUCTION,  
INC. AND REQUEST TO AUCTION OFF SURPLUS TOWN  
EQUIPMENT.

#### **RECOMMENDATION:**

Staff recommends permitting the Police Department to facilitate the pick-up and auction of one (1) piece of surplus town equipment, a 2003 Ford Taurus automobile. The Town of Atherton has a contract with First Capitol Auction, Inc. of Vallejo, a company that will sell this vehicle at auction, per agreement (see attachment K).

#### **INTRODUCTION:**

The 2003 Ford Taurus is no longer capable of acting as a police emergency response vehicle or a fleet vehicle due to its poor mechanical condition. This vehicle was purchased as a previous rental car in October of 2003, and has been used as the Police Detective's vehicle and an undercover operations vehicle. It is in the Town of Atherton's best interest to have a vendor come and pick up this vehicle and sell it at auction. The vendor charges for transportation of the vehicle, and takes a percentage of the proceeds for their efforts.

The vehicle information is listed below:

**Description:**

**Status:**

2003 Ford Taurus (1FAFP55233G191704) Poor condition / repair cost prohibitive

**ANALYSIS:**

The 2003 Ford Taurus is in poor overall condition. Since 2015, the Police Department has spent \$2,554.84 on repairs to this vehicle, including the installation of a new master brake cylinder, installation of a new serpentine belt, repairs to stop a transmission fluid leak, and a new crank seal to stop an engine oil leak. The vehicle is currently at Towne Ford awaiting front and rear brake repairs, a new intake manifold gasket, and a steering component repair for a total cost of \$4,440.85. Staff recommends this vehicle, which has been used for undercover operations and by the Police Detective, be sent to auction after its emergency equipment is removed. This recommendation is based on the overall condition of the vehicle, the current value of the vehicle, and the increasing cost of repairs.

The Town of Atherton has an agreement with First Capitol Auction, Inc. of Vallejo for disposal of our out-of-service equipment. The Town of Atherton has used First Capitol Auction, Inc. in the past with positive results. Staff looked into the possibility of using an automotive auction company closer to the Town of Atherton, however, each automotive auction company staff contacted only dealt with licensed automotive dealerships on a wholesale purchase basis, and could not provide the Town of Atherton with the same services as First Capitol Auction, Inc.

The Town of Atherton's agreement for commissions and expenses is as follows:

**COMMISSIONS AND EXPENSES:**

A. Commission (Selling Fees):

1. Motor Vehicles and Off-Road Vehicles	8%
2. Miscellaneous Property (Non-Motor or Off-Road Vehicles)	20%
3. Non Running Vehicles	8%
4. State of California Vehicle Safety Inspection	No Charge
5. Smog Service	No Charge
6. CARB Administrative Fee	No Charge
7. Duplicate Title	No Charge

B. Transportation Charges and Other Services:

1. Standard Towing: Running Vehicles (6-8 Vehicles)	\$85.00 / Vehicle
2. Standard Towing: Non-Operational Units	See low bed
3. Low Bed Trailer Service	\$85.00 / Hour
4. Surplus Personal Property (Miscellaneous)	\$85.00 / Hour
5. Minor De-Identification of County and City Units	\$50.00 / Vehicle



- |   |           |
|---|-----------|
| 6. Exempt Plates: Processing "E" Plates | No Charge |
| 7. Storage Fees                         | No Charge |

In the event First Capitol Auction, Inc. is unable to sell the vehicle at auction, they will sell it to a salvage yard for any amount possible.

Once sold, the vehicle will be itemized and removed from the Town of Atherton's list of fixed assets, and the funds will be placed in the equipment replacement fund.

**FISCAL IMPACT:**

As indicated in the contract language, there are yet to be determined charges to the Town of Atherton for transportation of the vehicle to the auctioneer, which will be paid under the vehicle / equipment funds from the Police Department. There will also be undetermined monies returned to the Town of Atherton for the full price of the auctioned vehicle minus the 8% commission. This money can be placed in the equipment replacement fund to help fund the purchases of future replacement vehicles, or considered by the City Council for other uses.

Prepared By:

Approved:

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Joseph Wade  
Acting Chief of Police

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George Rodericks  
City Manager

AUCTION SERVICES AGREEMENT

For

TOWN OF ATHERTON

91 ASHFIELD ROAD

ATHERTON, CA 94027

ATTN: ANTHONY KOCKLER

Submitted by:

FIRST CAPITOL AUCTION INC.

50 SOLANO AVENUE

VALLEJO, CA 94590

PHONE: (707) 552-0739

FAX: (707) 552-8613

EMAIL: [Auctioncap@aol.com](mailto:Auctioncap@aol.com)

WEB: 1stcapitolauction.com

DATE: June 14, 2016

## AUCTION AGREEMENT

FIRST CAPITOL AUCTION INC., now hereinafter referred to as (“Auctioneer”) and the undersigned (“Seller”) agree as follows:

1. **AGENCY.** Seller hereby appoints Auctioneer as its agent to conduct a Public Auction of personal property described below. Auctioneer shall be an independent contractor. Seller authorizes and confers upon Auctioneer the power to take all actions on its behalf necessary to complete the auction. Such as accepting cash or checks on behalf of Seller in payment for property sold, signing on behalf of Seller as the registered and/or legal owner of any motor vehicles sold to affect a transfer, and satisfying or compromising secured parties who hold or assert a lien on any Property sold at auction. Seller hereby agrees to sell the Property to the highest bidder with no minimums or reserves.
  
2. **AUCTIONS AND PROPERTY.** Auctioneer conducts public auctions approximately six to eight times a year at 50 Solano Avenue, City of Vallejo, State of California. None of the property may be sold before the auction without the written consent of both parties, in which case the sales proceeds shall be treated as part of the gross proceeds of the auction. All of the Property shall be at the auction at least one week prior to the auction and in the event of a failure of Seller to deliver said Property, or if Seller shall breach this contract, Seller agrees to pay the other costs as provided below and said commission based on market value of said property. Auctioneer is a fully licensed auto dealer and is bonded with the State of California. Vehicles will not be offered at auction unless the Certificates of Ownership and all other documents necessary to affect a transfer of title for Motor Vehicles, Trailers and Towable Property are submitted to Auctioneer at least seven (7) business days prior to the sale. All property submitted for auction shall be free and clear of any toxic waste and/or environmental hazards. If these items are not environmentally safe, they may incur additional fees or disposal costs.
  
3. Auctioneer is in compliance with all State of California environmental requirements as well as in compliance with all current California Air Resource Board (CARB) requirements. For all CARB sales, the seller must identify all non compliant vehicles & equipment to Auctioneer. The seller, as the legal owner, must complete the “VIN Stop Request” form and submit it to CARB. The two (2) pages “Out of State Sales Verification” forms should to be submitted to Auctioneer upon delivery of the vehicle with “Selling Party’s Information, Vehicle Information and Engine Information” filled out. Auctioneer will in turn complete the “Purchaser Information” at the time of the sale notifying the buyer the item(s) cannot be registered or operated in the State of California without being retrofitted to meet CARB requirements. Auctioneer will provide seller with copies of the purchaser’s information (disclosure statement) and maintain records for three (3) years as required by Section 2449(j) of the California Air Resource Board regulation. All CARB sales are sold “Demand Title.” In order to complete the sale Auctioneer must have the original title otherwise the sale cannot be completed. The Auctioneer will submit all forms back to the Seller for their records with payment.

#### 4. COMMISSION AND EXPENSES

##### A. Commission (Selling Fees)

1. Motor Vehicles and Off Road Vehicles	8.0%
2. Miscellaneous Property (Non-motor or Off Road Vehicles)	20.0%
3. Non running vehicles	8.0%
4. State of California Vehicle Safety Inspection	No Charge
5. Smog Service	No Charge
6. CARB Administrative Fee	No Charge
7. Duplicate Title	No Charge

##### B. Transportation Charges and Other Services (All charges based on full loads)

1. Standard Towing: Running Vehicles (6-8 Vehicles)	\$85.00/Veh
2. Standard Towing: Non-Op Units.	See low bed
3. Low Bed Trailer Service (Equip/Med to Large Trucks)	\$85.00/Hr
4. Surplus Personal Property (Miscellaneous)	\$85.00/Hr
5. Minor De-Logo (no paint)	\$50.00/Veh
6. Exempt Plates: Processing "E" Plates	No Charge
7. Storage Fees	No Charge

##### C. Additional Services Provided to the Public

1. Free Color Sales Brochure
2. Free Permanent Bidder Program (encouraging return bidders)
3. Free Auction Sale Catalog (this is an important selling aid for the buyer)
4. Three (3) way to bid at First Capitol Auction Inc.; live, absentee or online

5. SECURITY INTEREST. Seller hereby gives Auctioneer a security interest in the Property and Equipment listed herein and now owned and hereinafter acquired by Seller (including insurance) and in the sales proceeds, in order to secure any and all advances which may be made to or on behalf of the Seller by Auctioneer and to secure any and all other obligations that the Seller may owe Auctioneer arising out of or in connection with this Agreement, the Property, and or any other agreement, transaction, or Property involving Seller and Auctioneer. Auctioneer shall have all the rights of a secured creditor under the Uniform Commercial code and Seller agrees to execute a financing statement enabling Auctioneer to perfect this security interest as a first lien on the Property listed herein.

6. REPRESENTATION AND INDEMNITY BY SELLER. Seller represents and warrants that title to the Property is and will be at the time of the auction, free and clear of any and all liens, security interests, encumbrances, rights and claims other than those of Auctioneer pursuant to this Agreement, Seller further represents and warrants that Seller has used no other business name or address other than the names and addresses specified in this Agreement.

Auctioneer hereby indemnifies, defends and holds Seller harmless from and against any and all losses, costs, expenses, demands, claims, causes of action and liabilities (including without limitation, reasonable attorney's fees) (collectively "losses and liabilities") related directly or indirectly to, arising out of, or in connection with the performance of services by Auctioneer under this Agreement, caused in whole or in part by the willful misconduct or any negligent act or omission of the Auctioneer, any subcontractor, anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable, except where caused by the active negligence, sole negligence, or willful misconduct of Seller.

Auctioneer and its consignors will indemnify and hold harmless Selling agency, its boards, commissions, officers and employees in performance of services here under. Auctioneer will provide comprehensive general liability insurance not less than \$1,000,000.

## 7. GENERAL PROVISIONS

1. Within fifteen (15) banking days after the auction date, Auctioneer shall present a full accounting of the sales proceeds and expenses, and shall, if requested, document the accounting by invoices and/or vouchers. With such accounting, Auctioneer shall present Seller with a check for all monies due from such action unless delayed by legal proceedings or inability of Auctioneer, through no fault of its own, to transfer title or to comply with the Uniform Commercial code or other laws. Auctioneer reserves the right to eliminate from settlement any property for which payment has not been made and Seller agrees to accept responsibility for reclaiming same wherever located. Auction may at their own discretion charge a buyer's premium.

2. In the event a dispute arises out of this agreement, the prevailing party shall be entitled to reasonable attorney's fees from the other party.

3. The duration of this contract shall be for a minimum of three (3) years with the option of a one (1) year extension.

First Capitol Auction Inc  
50 Solano Avenue  
Vallejo, Ca 94590

Town of Atherton  
91 Ashfield Road  
Atherton, CA 94027

By: \_\_\_\_\_

By: \_\_\_\_\_

Print: \_\_\_\_\_

Print: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_