



Item No. 18 Town of Atherton

CITY COUNCIL STAFF REPORT – REGULAR AGENDA

TO: HONORABLE MAYOR AND CITY COUNCIL

FROM: CHIEF OF POLICE EDWIN F. FLINT

DATE: JANUARY 21, 2015

SUBJECT: POLICE MOTORCYCLE PURCHASE

RECOMMENDATION

Staff recommends that Council authorize the purchase of one (1) new 2015 BMW R1200RT-P motorcycle as a replacement motorcycle for a total cost of **\$34,591.22**, which includes sales tax, documentation fees, communications equipment, radar unit, and installation. The total cost represents a maximum amount, as the labor costs could be less.

BACKGROUND

The Police Department is in the process of hiring an additional police officer. This officer also happens to be motorcycle trained and certified, which presents a unique opportunity to improve the Police Department's traffic enforcement capabilities and improve traffic safety.

Atherton experiences traffic and pedestrian safety concerns every day, whether the need is stop sign enforcement near one of the elementary schools, traffic issues along El Camino Real, or speed enforcement on cut-through streets. The Police Department receives regular traffic complaints, sometimes simultaneously, and at multiple locations throughout the Town. Motorcycle traffic enforcement is one of the most effective means to address these types of concerns and complaints.

With the additional motorcycle officer and replacement motorcycle, the Police Department would be able to increase its visibility and ability to conduct regular, targeted traffic enforcement at various locations throughout the Town.

ANALYSIS

The Police Department currently has two (2) 2012 BMW motorcycles and one (1) 2007 Honda. A 2002 BMW motorcycle was recently sent to auction, as it is more than twelve (12) years old and had reached the end of its service life. The 2002 BMW served as a back-up and training motorcycle as well as a third deployable motorcycle when needed. Even without the additional

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motorcycle officer, the 2002 BMW motorcycle needs to be replaced to ensure adequate and sustained traffic enforcement.

The 2002 BMW motorcycle was experiencing frequent and more serious mechanical failures, taking it out of service for extended periods of time for repairs not covered by warranty. Given the age, condition and the mileage of the motorcycle, a reasonable trade-in value from BMW or auction is approximately \$2,000.00 to \$2,500.00.

The 2007 Honda motorcycle is minimally maintained given its age and frequency of disrepair. It is not used in regular rotation with the newer BMW motorcycles. The Police Department acquired the Honda motorcycle through a grant from California's Office of Traffic Safety (OTS). The terms and conditions of the OTS grant prohibits the Town from selling or auctioning the Honda motorcycle.

The general life expectancy of a police motorcycle is four (4) years and anywhere between 40,000 to 60,000 miles, depending on the age and mechanical condition of the motorcycle. For example, the California Highway Patrol (CHP) runs their BMW motorcycles to the upper range of 60,000 miles before they are taken out of service, as high-speed freeway miles put less strain and wear on the motorcycles than the low speed stop-and-go usage of municipal policing.

The 2002 BMW motorcycle needs to be replaced as the 2007 Honda should not be used in regular rotation. There are also occasions (under current staffing levels) where all three motorcycles are deployed simultaneously. Additionally, there is no backup motorcycle when one of the two BMW motorcycles is unavailable due to service, training or special OTS assignments. Replacement would also provide three dependable motorcycles for all three motor officers, and would ensure regular deployment of two (2) motorcycles during the weekdays and one (1) motorcycle during the weekends. Adding an additional motorcycle officer into deployment would mean more efficient and effective traffic enforcement in and around the Town's nine (9) schools and major streets.

The new 2015 BMW R1200RT-P motorcycles have an abundance of mission-specific equipment and features. They come fully equipped with optimized suspension and tires designed specifically for police service; electrically adjustable windshield, adjustable seat height, adjustable brake, clutch and shift levers to allow a perfect rider fit regardless of the officer's size; locking integrated radio box with wiring ports and ground plane; integrated fairing-mounted speakers for radio & radar; accurate digital police speedometer with pace-lock display and VSS signal for moving radar; BMW Code 3 three-tone siren system (wail/yelp/hyper-yelp), air horn, public address, radio rebroadcast and InterClear™ linkage to Emergency LED Light System; LED Cruise lights and Alley lights (See Exhibit A for further details). In addition, this newer BMW model has transitioned from a standard dry clutch, to a newer, easy-access multi-plate self-energizing wet clutch, thus ensuring a much longer clutch life.

Internationally, BMW is the largest seller of motorcycles for law enforcement use with more than 80,000 BMW police motorcycles currently in use in more than 150 countries on five continents. The California Highway Patrol (CHP), Los Angeles Police Department, and the San

Diego Police Department (as well as others) have conducted extensive reviews and testing of various motorcycles and have selected BMW as their preferred choice.

We have been in communications with Mr. Charles Berthon with BMW of Long Beach, California. Mr. Berthon is providing BMW motorcycles to the Los Angeles County Sheriff's Department (LASD) on a current open bid contract. This particular contract is for last year's 2014 BMW model, but the bid extends to the 2015 models, with a 3% increase in price (See Attachment C). The Atherton Police Department is able to piggyback off the LASD's contract, which gives us tremendous buying power and an excellent price on a new 2015 BMW motorcycle at \$27,219.37.

During City Councils' May 2013 goals and priorities workshop, vehicle, bicycle and pedestrian safety emerged as one of the Town's top priorities. The new BMW motorcycle and the additional fulltime motorcycle officer will significantly enhance the Police Department's overall traffic enforcement and collision reduction efforts.

Police motorcycles provide the quickest response to both collisions and other traffic complaints. They have an easier time navigating through congested and stopped traffic and can go places that police cars cannot. Motorcycles are also better for traffic enforcement duties as they are smaller and not as easily discerned by traffic violators. Traffic congestion in Atherton during commute periods is almost impassable on many streets.

During 2014-2015, officers received 30 citizen complaints regarding traffic problems, issued more than 9,000 traffic citations, and investigated 245 traffic collisions resulting in 83 injuries, 3 fatalities, and untold property damage, not counting unreported traffic collisions and collisions where the involved parties exchanged information in lieu of a collision report.

Staff evaluated BMW's lease option and determined that the cost, terms, and restrictions of the lease were not financially beneficial to the Town. The lease option is intended for agencies that prefer not to invest the capital expenditure up front. As for CHP and the vast majority of law enforcement agencies, leasing police motorcycles is not a viable option. According to BMW, only two (2) California law enforcement agencies lease BMW police motorcycles.

FISCAL IMPACT

The cost of a new 2015 BMW R1200RT-P motorcycle is \$27,219.37 (See Attachment A), plus \$7,371.85 for radio equipment, a radar unit, and installation fees (See Attachment B), for a total cost of \$34,591.22.

The new 2015 BMW R1200RT-P motorcycles are covered by a 36-month / 60,000 mile warranty whether leased or purchased.

The Town currently has a vehicle replacement fund (**Acct# 610-40-57005-040**) for both planned and un-planned purchases of vehicles. The Finance Director has confirmed the vehicle

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replacement fund will support the purchase of the new BMW motorcycle during this current budget cycle.

ATTACHMENT A

LONG BEACH BMW MOTORCYCLES

2125 E. SPRING STREET
LONG BEACH, CA 90806
562-426-1200

Sales Deal Summary

Deal Number:
Date: 1/8/2015
Delivery Date:
Finalized Date:
First Payment Due:

Customer:

TOWN OF ATHERTON
91 ASHFIELD ROAD
ATHERTON, CA 94027
w:650-752-0500

Major Units	Stock #	Year	Make	Model	Model Name	VIN
	POLICE	2015	BMW	R1200RT-P	RT-P	

Major Units

Unit Price	\$25,002.01
Freight	\$0.00
Handling	\$0.00
Total Unit	\$25,002.01
Parts and Accessories	
Installation	\$0.00
Total Parts and Install	\$0.00
Gift Cards	
Due Bill	\$0.00
Tire Fee	\$3.50
Lease Acquisition	\$0.00
Customer Rebates (not used)	\$0.00
Total Dealer Defined	\$3.50

Fees & Insurance

Vehicle Tax	\$0.00
Sales Tax	\$2,129.86
Doc Fees	\$55.00
License Fees	\$0.00
Total Fees	\$2,184.86
Service Contract	
Prop / Liab Insurance	\$0.00
Credit Life	\$0.00
Accident / Health	\$0.00
Total Insurance Taxes	\$0.00
Total Insurance	\$0.00
CVR Registration	
Tire & Wheel	\$0.00
GAP Insurance	\$0.00
Theft Protection	\$0.00
Total Dealer Defined	\$29.00

Down Payment

Total Previous Payments	\$0.00
Additional Pmt Today	\$0.00
Deferred Payment	\$0.00
Financing	\$0.00
Manuf to Cust Rebate	\$0.00
Total Down Payment	\$0.00
Trade Allowance	
Less Trade Payoff	\$0.00
Trade Equity	\$0.00

Financing

Total Price	\$27,219.37	Term	0
Less Down	\$0.00	APR	0.000%
Amount Financed	\$0.00	Add-on	0.0%
Finance Charge	\$0.00	Extra	0.0%
Total of Payments	\$0.00	Monthly Payment	\$0.00

ATTACHMENT B

www.metro-mobile.com



3549 Haven Ave, Suite A
Menlo Park, CA 94025-1070

phone 650-367-1992 | 800-383-2929
fax 650-367-1995

Sales Order # 36517

This quote valid for 30 days.

Quote Date: 1/8/2015

Sched Ship Date: 1-3 weeks

Bill To:
TOWN OF ATHERTON
ACCTS PAYABLE, POLICE DEPT
91 ASHFIELD RD
ATHERTON, CA 94027

Ship To:
Joe Wade
Atherton Police Dept
650-688-6500

PO #

Rep: PESSA
Pessah@MetroMobile.com

Terms: Net 30

Qty	Item Id	Description	Unit Price	Extended Price
		BUDGETARY ESTIMATE ONLY		
1	EQUIPMENT	Kenwood TK890BK9FMSH! Mobile Radio	1,095.00	1,095.00T
1	OTHER	Stalker Dual Moving Front/Rear Radar System for Motorcycle	2,695.00	2,695.00T
1	MISC HARDW...	Miscellaneous Hardware	175.00	175.00T
24	SERVICE-hr	Labor: Install Kenwood Radio, PVP System, Stalker Radar System	125.00	3,000.00
1	SHIPPING	Shipping	50.00	50.00

Subtotal \$7,015.00
Sales Tax (9.0%) \$356.85
Total \$7,371.85

MMC Rep Signature

Date

Authorized Purchaser Signature

Date

ATTACHMENT C



LOS ANGELES COUNTY SHERIFF PURCHASE ORDER

For Vendor Payment Inquiries please refer to https://lacovss.lacounty.gov/LoginExternal/Pages/lacovss-dept-contacts.pdf		ORDER NUMBER PO-SH-14321689-1	AWARD DATE 10/01/13		
BILL TO: SHERIFF COMM & FLEET MGMT BUREAU 15757 1104 N. EASTERN AVENUE DOOR #50 LOS ANGELES CA 90063		ALL TERMS AND CONDITIONS IN THE SOLICITATION ARE PART OF THIS ORDER AS IF FULLY REPRODUCED HEREIN. ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Contact: Anet Simonian Phone: 323-267-2215 Email: asimonian@isd.lacounty.gov			
VENDOR NAME, STREET, CITY, STATE, ZIP CODE: LONG BEACH BMW MOTORCYCLES 2125 E SPRING ST LONG BEACH CA 90806		SHIP FOB DESTINATION TO: (UNLESS SPECIFIED ELSEWHERE) COMM & FLEET MGMT BUREAU 15757 1104 N. EASTERN AVENUE DOOR #50 LOS ANGELES CA 90063 PROCUREMENT FOLDER : 637230 CONTACT FOR DELIVERY INSTRUCTIONS (NAME, TELEPHONE) COMM AND FLEET MGMT BUREAU			
DELIVERY DATE 11/21/13	FOB POINT FOB Destination, Freight Prepaid and Allowed	AGENCY REQ. NUMBER 15757 -	CONTRACT NUMBER TOTAL AMOUNT OF ORDER \$56,992.61		
DATE PRINTED 10/01/2013	VENDOR NO. 136444	PROMPT PAYMENT TERMS	TERM 1 DISCOUNT: 0.00 DAYS: 30 TERM 2 DISCOUNT: 0 DAYS: 0 TERM 3 DISCOUNT: 0 DAYS: 0 TERM 4 DISCOUNT: 0 DAYS: 0		
LINE NO	COMMODITY/SERVICE DESCRIPTION	QUANTITY	UOM	UNIT PRICE	EXTENDED AMOUNT
1	<p>NOTICE TO VENDOR: ALL ITEMS LISTED ON VENDOR PACKING SLIPS AND INVOICES MUST REFLECT THE CORRESPONDING PURCHASE ORDER COMMODITY LINE NUMBER. ALSO, THE ORDER NUMBER MUST BE REFERENCED ON ALL PACKING</p> <p>COMMODITY CODE: 070-12-00-0000000 SUPPLIER PART NO: SALES TAX AMOUNT: DESCRIPTION: MAKE/MODEL: 2013 BMW R1200 RT-P MOTORCYCLES - BLACK & WHITE, POLICE PACKAGE, 2-CYLINDER ENGINE - PER THE ATTACHED SPECIFICATIONS LABELED AS EXHIBIT A.</p> <p>ADDITIONAL SHIPPING INFORMATION :</p>	2.00000	EA	\$26,140.190000	\$ 52,280.38 \$ 4,705.23
<p>LA County is pleased to provide online access to the new Vendor Self-Service (VSS) Portal: http://lacovss.lacounty.gov Go to the portal home page to find out more about the benefits to vendors who do business with the County.</p>					
<p><i>Anet Simonian</i> 10/09/13 COUNTY OF LOS ANGELES</p>					

VENDOR COPY



**LOS ANGELES COUNTY SHERIFF'S
DEPARTMENT MOTORCYCLE
SPECIFICATION SHEET**

MOTORCYCLE TYPE	SHERIFF'S HIGH SPEED, FULL SIZE, B&W POLICE PACKAGE, 2 WHEELED MOTORCYCLE
BUDGET PERIOD	FY 13/14
REQUISITION NO.	RQN-SH-14008487
QUOTATION NO.	RFB-IS-14200205
SPEC'S PREPARED BY / TELEPHONE NO.	Brandon Walusko, C.F.M.B., bawalusk@lasd.org (323) 267-3016
END USER, (DEPT. UNIT) / REPRESENTATIVE	Sergeant Robert Green, Motorcycle Training Detail (909) 732-3140
APPROVED BY (FLEET MANAGER)	Lt. Vance Duffy, C.F.M.B., veduffy@lasd.org (323) 881-3982
VENDOR NAME	
VENDOR ADDRESS	
VENDOR PHONE #	
VENDOR REPRESENTATIVE	

SPECIAL INSTRUCTIONS

The successful vendor must guarantee the per-unit bid price(s) for a period of twenty-four (24) months from the date of the awarded bid. The successful vendor shall allow the same price(s) to any additional participating agency that requests.

Motorcycles shall be of the make, model and mechanically equipped as tested and certified as High Speed Police Package Motorcycles during the Los Angeles County Sheriff Department's most recent annual "Law Enforcement Motorcycle Test and Evaluation Program."

The delivery date of the completed unit(s) / motorcycle(s), may not exceed 45 days from the date the bid is awarded.