



**Town of Atherton
Office of the Mayor
80 Fair Oaks Lane
Atherton, California 94027
Phone: (650) 752-0500**

September 5, 2023

City of Rancho Cordova - R3 Consulting
Attn: Scott Hanin
2729 Prospect Park Dr
Rancho Cordova, CA 95670

Subject: Letter of Support for GreenWaste's Proposal for Residential Solid Waste Services and Street Sweeping Services in the City of Rancho Cordova

To the City of Rancho Cordova,

I hope this letter finds you in good health and high spirits. I am writing to express my enthusiastic endorsement of GreenWaste as the most qualified candidate to provide the City of Rancho Cordova with Residential Solid Waste Services and Street Sweeping Services in response to the Request for Proposals (RFP).

GreenWaste is the current and long-term waste collections and processing contractor for the City of Atherton, providing collection and processing services to residential and commercial customers. GreenWaste has consistently demonstrated a commitment to excellence in waste management and sustainability practices. In our search for a long-term partner, we wanted a partner who was a leader in sustainability coupled with the core value of customer service. We found that not only does GreenWaste possess the necessary technical proficiency to execute these services, but its approach also mirrored our aspirations for environmentally responsible operations and seamless service transitions – this is exactly what we got.

GreenWaste's put significant emphasis on minimizing disruption to residents and businesses during the transition period. GreenWaste did a spectacular job of providing a smooth transition for the residents. Their comprehensive methodology for operational changes speaks volumes about their dedication to a smooth and efficient transition, ensuring no or minimal inconvenience to the residents and businesses of Rancho Cordova. Infact the only initial issue that arose was a resident putting out their refuge late. This was smoothly handled and corrected within a day.

Our selection of GreenWaste focused on our desire for the inclusion of state-of-the-art processing facilities which highlight GreenWaste's commitment to maintaining the highest standards of environmental compliance which immediately improved our diversion rates, which were already over 70% and we are on our way to a 90+% rate. Additionally, GreenWaste's emphasis on education and outreach programs is commendable, as it echoes the City's goals of promoting diversion and enhancing sustainability practices within the community while helping residents and commercial clients to reduce their costs.



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In summary, GreenWaste's vision to incorporate local vendors and innovative "green" approaches to providing services reflects their genuine concern for reducing air emissions, preserving city streets, and fostering environmental stewardship. Their commitment to not only meeting but exceeding the City's sustainability objectives as promised in their proposal is being demonstrated every day.

GreenWaste's partnership with Atherton contributes significantly to the betterment of the community and our environment. I cannot say enough about their attention to detail and customer service. I can recommend them without hesitation. Please feel free to reach out if you require any further information or if there are additional ways in which I can assist in this endeavor.

Sincerely,

Bill Widmer
Mayor
Town of Atherton

George Rodericks
City Manager
Town of Atherton